# FINANCIAL STATEMENTS AND SUPPLEMENTAL DATA

December 31, 2021

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MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)	

MANAGEMENT'S DISCUSSION AND ANALYSIS – (UNAUDITED)

The Public Entity Joint Insurance Fund (the "Fund") is not included in any other governmental "reporting entity" as defined by Governmental Accounting Standards Board ("GASB") Statement No. 14. The Fund is a pooling of the resources of its constituent member local units for the purpose of providing an efficient and cost-effective plan of risk management both through the pooling of risk among its members and the economies of scale in risk transfer methodologies that the size of the Fund permits. Each member local unit appoints one Commissioner to the Fund, and the Commissioners adopt budgets and set annual assessments from the members, approve annual risk management plans and oversee the operations of the Fund. The Fund is not considered a component unit of any of its member local units. In addition, the Fund does not have any component units. The following Management's Discussion and Analysis of the activities and financial performance of the Fund provides an introduction to the financial statements of the Fund as of and for the years ended December 31, 2021 and 2020. Please read the following in conjunction with the Fund's basic financial statements and accompanying footnotes.

The Management's Discussion and Analysis is an element of the reporting model adopted by the GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis – for State and Local Governments*, issued June 1999.

#### FINANCIAL HIGHLIGHTS

#### 2021

Cash and investments decreased by \$132,191 (3.78%) to \$3,361,551 in 2021 from \$3,493,742 in 2020 and total assets decreased by \$188,364 (3.39%) to \$5,373,434 in 2021 from \$5,561,798 in 2020.

Claims reserves increased by \$3,746,824 (42.48%) to \$12,566,097 in 2021 from \$8,819,273 in 2020.

The Fund had a net loss of \$3,923,954 in 2021 versus \$1,350,489 in 2020.

#### 2020

Cash and investments decreased by \$1,060,561 (23.29%) to \$3,493,742 in 2020 from \$4,554,303 in 2019 and total assets increased by \$56,986 (1.04%) to \$5,561,798 in 2020 from \$5,504,812 in 2019.

Claims reserves increased by \$1,401,257 (18.89%) to \$8,819,273 in 2020 from \$7,418,016 in 2019.

The Fund had a net loss of \$1,350,489 in 2020 versus \$428,805 in 2019.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Fund is a self-supporting entity and follows business-type activities fund reporting. The Fund's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Enterprise fund statements reflect short and long-term financial information about the activities and operations of the Fund. These statements are presented in a manner similar to a private business. See the notes to the financial statements for a summary of the Fund's significant accounting policies.

MANAGEMENT'S DISCUSSION AND ANALYSIS – (UNAUDITED)

#### FINANCIAL ANALYSIS OF THE FUND

#### **Financial Position**

The following table summarizes the changes in financial position and increase/decrease in net position between December 31, 2021, 2020 and 2019:

	2021	2020	2019	2021-2020 \$ Increase (Decrease)	2021-2020 % Increase (Decrease)
Cash, Cash Equivalents & Investments Deductible & Co-Insurance Receivables Recoverable from Excess Carriers Other Assets	\$ 3,361,551 53,596 1,395,750 562,537	\$ 3,493,742 51,978 1,722,460 293,618	\$ 4,554,303 7,007 869,274 74,228	\$ (132,191) 1,618 (326,710) 268,919	(4%) 3% (19%) 92%
Total Assets	5,373,434	5,561,798	5,504,812	(188,364)	(3%)
Total Liabilities	12,618,095	8,882,505	7,475,030	3,735,590	42%
Net Position	\$ (7,244,661)	\$ (3,320,707)	\$ (1,970,218)	\$ (3,923,954)	(118%)

#### **Assets**

#### 2021

The Fund's cash flow from operations is invested in an interest-bearing custody account and with the New Jersey Cash Management Fund. The Fund utilizes a nightly sweep for investment purposes with its financial institution. During 2021 and 2020, the Fund also invested its available funds in U.S. Treasury Securities and U.S. Government Agency Securities.

The Fund recorded receivables in the amount of \$1,449,346 that consisted of \$53,596 of balances due from its members representing the members' deductible and co-insurance amounts on its Employment Practices Liability claims. The unbilled deductibles and co-insurance will be billed as the claims are closed. Additionally, recoverables from excess carriers represent amounts from claims that exceed retention levels in accordance with the Fund's excess insurance program. The balance of \$1,395,750 as of December 31, 2021, reflects amounts due from excess carriers under the Employment Practices Liability aggregate stop loss program during the 2016 and 2017 Fund years of \$935,532 and excess insurance for all other lines of business during the 2015 through 2021 Fund years of \$460,218.

Other assets include accrued interest and prepaid expense. The decrease in total assets from 2020 primarily resulted from a decrease in recoverable from excess carriers, offset by an increase in prepaid expense.

#### 2020

The Fund's cash flow from operations is invested in an interest-bearing custody account and with the New Jersey Cash Management Fund. The Fund utilizes a nightly sweep for investment purposes with its financial institution. During 2020 and 2019, the Fund also invested its available funds in U.S. Treasury Securities and U.S. Government Agency Securities.

The Fund recorded receivables in the amount of \$1,774,438 that consisted of \$51,978 of balances due from its members representing the members' deductible and co-insurance amounts on its Employment Practices Liability claims. The unbilled deductibles and co-insurance will be billed as the claims are closed. Additionally, recoverables from excess carriers represent amounts from claims that exceed retention levels in accordance with the Fund's excess insurance program. The balance of \$1,722,460 as

MANAGEMENT'S DISCUSSION AND ANALYSIS – (UNAUDITED)

#### FINANCIAL ANALYSIS OF THE FUND (CONTINUED)

#### **Assets (Continued)**

#### 2020 (Continued)

of December 31, 2020, reflects amounts due from excess carriers under the Employment Practices Liability aggregate stop loss program during the 2015 and 2017 Fund years of \$750,940 and excess insurance for all other lines of business during the 2015 through 2019 Fund years of \$971,520.

Other assets include accrued interest and prepaid expense. The increase in total assets from 2019 primarily resulted from an increase in funds held to meet future obligations.

#### Liabilities

The liability for unpaid losses and loss adjustment expenses reported in the financial statements includes case basis estimates of reported claims plus supplemental amounts for potential development of known claims and amounts for claims incurred but not yet reported. The ultimate liability for these claims has been calculated based upon loss projections utilizing certain assumptions and industry data. Management believes that its aggregate liability for unpaid losses and loss adjustment expenses at year end represents its best estimate, based upon the available data, of the amount necessary to cover the ultimate cost of losses; however, because of the limited population of insured risks, limited historical data and the nature of the coverage provided, it is not presently possible to determine whether actual loss experience will conform to the assumptions used in determining the estimated amounts for such liability at the statement of net position date. Accordingly, the ultimate liability could be in excess of or less than the amount indicated in the financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations.

Expenses payable represents the liability for expenses incurred at year end but not paid as of the statement of net position date.

#### **Results of Operations**

The following table summarizes the changes in results of operations between fiscal years 2021, 2020 and 2019:

	2021	2020	2019	2021-2020 \$ Increase (Decrease)	2021-2020 % Increase (Decrease)
Revenues Claims Expenses	\$ 8,396,395 (6,136,443) (6,184,302)	\$7,968,318 (3,872,754) (5,519,282)	\$7,310,565 (2,541,876) (5,320,177)	\$ 428,077 (2,263,689) (665,020)	5% (58%) (12%)
Operating loss	(3,924,350)	(1,423,718)	(551,488)	(2,500,632)	(176%)
Net Investment income	396	73,229	122,683	(72,833)	(99%)
Changes in net position	\$ (3,923,954)	\$ (1,350,489)	\$ (428,805)	\$ (2,573,465)	(191%)

Revenues consist of Fund member contributions. The changes in revenues and expenses were in line with budgets adopted for the year as required by the New Jersey Department of Banking and Insurance and the Department of Community Affairs, State of New Jersey.

MANAGEMENT'S DISCUSSION AND ANALYSIS – (UNAUDITED)

#### FINANCIAL ANALYSIS OF THE FUND (CONTINUED)

## **Cash Flow and Liquidity**

The following table summarizes the changes in cash flow and liquidity for the fiscal years ended December 31, 2021, 2020 and 2019:

	2021	2020		2019
Cash Flows from Operating Activities				
Cash Contributions Received from Participants and Other Sources	\$ 8,290,091	\$ 5,937,450	\$	8,356,590
Cash Payments for Goods and Services	(2,029,964)	(2,042,884)	(	1,868,421)
Cash Payments for Risk Transfer Premiums	(4,165,572)	(3,470,180)	(;	3,447,031)
Cash Payments for Costs of Claims	(2,235,517)	 (1,564,906)	(2	2,461,997)
Net Cash from Operating Activities	 (140,962)	 (1,140,520)		579,141
Cash Flows from Investing Activities				
Redemption/(Purchases) of Investments	550,970	1,073,689		(493,389)
Investment Income	 8,772	 79,958		121,159
Net Cash from Investing Activities	 559,741	1,153,647		(372,230)
Net Change in Cash and Cash Equivalents	418,779	13,127		206,911
Cash and Cash Equivalents, Beginning of Year	288,451	275,324		68,413
Cash and Cash Equivalents, End of Year	\$ 707,230	\$ 288,451	\$	275,324

In order to provide for an increase in the yield on investments while managing credit risk, in 2021 and 2020 the Fund continued investing in U.S. Treasury and U.S. Government Agency Securities.

The remaining amount of cash and cash equivalents held by the Fund is kept in a Governmental Unit Deposit Protection Act ("GUDPA") approved account which enables the Fund to maintain optimum liquidity. When cash is channeled into securities, the Fund's investment strategy is to invest in those assets whose maturities are similar to the actuarial expected payout of the related losses and loss adjustment expenses. The Fund has sufficient cash resources to meet its statement of net position liabilities as they become due.

#### **DEBT ADMINISTRATION**

The Fund has no debt as of the date of this report.

## **CONTACTING THE FUND'S MANAGEMENT**

This financial report is designed to provide its constituent members and their residents and taxpayers, and the Fund's customers, investors and creditors, with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the money it receives. If you have questions about this report or need additional information, please contact the Jonathan Hall, Executive Director, Public Entity Joint Insurance Fund, NIP Group, Inc., 900 Route Nine North, Suite 503, Woodbridge, NJ 07095.



#### INDEPENDENT AUDITORS' REPORT

To the Honorable Chairperson and Board of Fund Commissioners of the Public Entity Joint Insurance Fund Woodbridge, New Jersey 07095

#### **Report on the Audits of the Financial Statements**

#### **Opinions**

We have audited the accompanying financial statements of the Public Entity Joint Insurance Fund (the "Fund"), as of and for the years ended December 31, 2021 and 2020, and the related notes to financial statements, which comprise the Fund's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above, except for the effects of any potential adjustments pertaining to the unaudited Incurred But Not Reported ("IBNR") reserve balance as described in the Basis for Qualified Opinion paragraph, present fairly, in all material respects, the financial position of the Fund as of December 31, 2021 and 2020, and the changes in financial position and cash flows thereof for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Qualified Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and audit requirements prescribed by the State of New Jersey, Departments of Community Affairs ("DCA") and Banking and Insurance ("DOBI"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Fund, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As permitted by the DCA and DOBI, audit procedures were not extended to the underlying actuarial assumptions for IBNR reserve amounts, as these assumptions are prepared by the Fund's actuary.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### INDEPENDENT AUDITORS' REPORT (CONTINUED)

#### Auditors' Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and audit requirements prescribed by the DCA and DOBI, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures in
  the financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Fund's internal control. Accordingly, no such opinion is
  expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Fund's ability to continue as a going concern for a reasonable
  period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and ten year claims development information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of

#### INDEPENDENT AUDITORS' REPORT (CONTINUED)

management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Supplementary Information

Management is responsible for the supplemental schedules included in the financial statements. The supplemental schedules, as listed in the table of contents, do not include the basic financial statements and our auditors' report thereon. Our opinion on the basic financial statements does not cover the other supplementary information, and we do not express an opinion or any form of assurance thereon.

In connection with our audits of the basic financial statements, our responsibility is to read the other supplementary information and consider whether a material inconsistency exists between the other supplementary information and the basic financial statements, or the other supplementary information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other supplementary information exists, we are required to describe it in our report.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated DATE, on our consideration of the Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Fund's internal control over financial reporting and compliance.

Mercadien, P.C. Certified Public Accountants

DATE



STATEMENTS OF NET POSITION December 31, 2021 and 2020

		2021		2020
<u>ASSETS</u>				
Cash & Cash Equivalents	\$	707,230	\$	288,451
Investments		2,654,321		3,205,291
Recoverables Recorded not Billed		1,449,346		1,774,438
Accrued Interest		3,254		11,629
Prepaid Expense		534,709		281,989
Other Assets		24,574		-
Total Assets	\$	5,373,434	\$	5,561,798
<u>LIABILITIES AND NET POSITION</u> Liabilities: Claims:				
Case Reserves	\$	6,613,095	\$	4,939,691
IBNR Reserves	Ψ	5,176,137	Ψ	2,948,615
Claims Payable		776,865		930,967
Expenses:		770,000		300,307
Accrued Expenses		51,998		63,232
Total Liabilities		12,618,095		8,882,505
Net Position	\$	(7,244,661)	\$	(3,320,707)

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION Years Ended December 31, 2021 and 2020

	2021	2020
REVENUES Assessments - Participating Members	\$ 8,396,395	\$ 7,968,318
Total Revenues	8,396,395	7,968,318
EXPENSES  Provision for Claims and Claim		
Adjustment Expense - Net	6,136,443	3,872,754
Excess Insurance Premiums	4,165,572	3,470,180
Administrative Expenses	2,018,730	2,049,102
•		
Total Expenses	12,320,745	9,392,036
Operating Loss	(3,924,350)	(1,423,718)
Non-Operating Income:		
Net Investment Income	396	73,229
Total Non-Operating Income	396	73,229
Changes in Net Position	(3,923,954)	(1,350,489)
g	(0,020,001)	(1,000,100)
Net Position - Beginning of Year	(3,320,707)	(1,970,218)
Net Position - End of Year	\$ (7,244,661)	\$ (3,320,707)

## STATEMENTS OF CASH FLOWS Years Ended December 31, 2021 and 2020

Cash Flows from Operating Activities		2021		2020
Cash Contributions Received from Participants and Other Sources Cash Payments for Goods and Services	\$	8,290,091 (2,029,964)	\$	5,937,450 (2,042,884)
Cash Payments for Risk Transfer Premiums		(4,165,572)		(3,470,180)
Cash Payments for Costs of Claims		(2,235,517)		(1,564,906)
Net Cash from Operating Activities		(140,962)		(1,140,520)
That Guart from Operating Addition		(110,002)		(1,110,020)
Cash Flows from Investing Activities				
Redemption/(Purchases) of Investments		550,970		1,073,689
Investment Income		8,772		79,958
Net Cash from Investing Activities		559,741		1,153,647
Net Change in Cash and Cash Equivalents		418,779		13,127
Cash and Cash Equivalents, Beginning of Year		288,451		275,324
Cash and Cash Equivalents, End of Year	\$	707,230	\$	288,451
Reconciliation of Operating Loss to Net Cash from Operating Activities:				
Operating Loss	\$	(3,924,350)	\$	(1,423,718)
Adjustment to Reconcile Operating Loss to Net Cash	•	(=,==:,===)	•	(1,12,11)
from Operating Activities:				
Change in Assets and Liabilities:				
Receivables & Prepaids		47,798		(1,124,277)
Claim Reserves		3,746,824		1,401,257
Accrued Expenses		(11,234)		6,218
Net Cash from Operating Activities	\$	(140,962)	\$	(1,140,520)



#### NOTES TO FINANCIAL STATEMENTS

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of the Fund**

The Public Entity Joint Insurance Fund (the "Fund") was established, effective January 1, 2014, in accordance with P.L. 1983, c.372 of the State of New Jersey, entitled "An Act Concerning Joint Insurance Funds for Local Units of Government", codified as N.J.S.A. 40A:10-1 et seq. The Department of Banking and Insurance ("DOBI") and the Department of Community Affairs ("DCA") of the State of New Jersey have been designated by statute as oversight agencies for joint insurance funds and have issued regulations governing the operations of these funds. The Fund provides for a pooling of the participants' insurable risks and the associated resources available to manage these risks. The Fund operates in accordance with its bylaws and its Plan of Risk Management and Annual Budget.

Participating entities generally must remain in the Fund for a minimum of three (3) years unless terminated by a majority vote of the Fund Commissioners or a two-thirds vote of the Executive Committee for nonpayment of assessments or continued noncompliance after written notice to comply with the bylaws or other obligations. The Fund has eight members in total for 2021 and 2020.

Member contributions to the Fund for claim payments are based on the actuarial assumptions determined by the Fund's actuary. The Commissioner of Insurance may order additional assessments to supplement the Fund's claim, loss retention or administrative accounts to ensure the payment of the Fund's obligations.

The Fund's administration is provided by an executive director/administrator. Fees paid to the administrative consultants encompass the administrative duties that are performed at the administrative consultant's office. Accordingly, the Fund does not maintain any fixed assets or incur payroll expense.

The following primary coverages are offered by the Fund to its members:

- a) Workers' Compensation
- b) General Liability
- c) Property Damage/APD
- d) Auto Liability
- e) Employment Practices Liability/Public Officials Liability

#### **Reporting Entity**

Governmental Accounting Standards Board ("GASB") Codification Section 2100, "Defining Financial Reporting Entity" establishes standards to determine whether a governmental component unit should be included in the financial reporting entity. The basic criterion for inclusion or exclusion from the financial reporting entity is the exercise of oversight responsibility over agencies, boards and commissions by the primary government. The exercise responsibility includes financial interdependency, selection of governing authority, designation of management, ability to significantly influence operations, and accountability for fiscal matters. The Fund has determined that there were no additional entities required to be included in the reporting entity under the criteria as described above. In addition, the Fund is not includable in any other reporting entity on the basis of such criteria.

#### NOTES TO FINANCIAL STATEMENTS

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Basis of Presentation and Accounting**

The financial statements of the Fund have been prepared in accordance with accounting principles generally accepted in the United States of America. The Fund's financial statements are presented as those of an enterprise fund. The focus of an enterprise fund is a measurement of economic resources, that is, the determination of change in net position, financial position and cash flows.

Enterprise funds are used to account for activities that are operated in a manner similar to private business enterprises.

The Fund uses the accrual basis of accounting, whereby income is recorded as earned and expenses are recognized as incurred.

#### **Income Taxes**

The Fund is a tax-exempt organization and is not subject to either federal or state income taxes.

#### Assessments

The gross claim fund assessment is determined by the actuary and, when combined with expense and excess premium projections, constitutes the Fund's budget. Assessments for participating municipalities are determined by underwriting criteria established by the Executive Committee.

#### **Unpaid Claims Liabilities**

The Fund establishes claims liabilities based on estimates of the ultimate cost of claims that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Estimated amounts of excess insurance recoverable on unpaid claims are deducted from the liability for unpaid claims. Because actual claim costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for coverages such as general liability. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made. Beginning in fiscal year 2021, the Fund discounts estimated claim liabilities, as described in Note H.

In accordance with practices prescribed or permitted by the DCA and DOBI, the independent auditors' procedures were not extended to the underlying actuarial assumptions for Incurred But Not Reported (IBNR) reserve amounts since they are prepared by the Fund's actuary.

#### NOTES TO FINANCIAL STATEMENTS

## A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Recoverables from Excess Carriers**

The Fund uses excess insurance agreements to reduce its exposure to large losses on certain types of insured events. Excess insurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Fund as direct insurer of the risks reinsured. The Fund does not report reinsured risks as liabilities unless it is probable that those risks will not be covered by reinsurers.

#### **Recoverables Recorded not Billed**

During the years ended December 31, 2021 and 2020, the Fund has recorded as accounts receivable recoverables due from members for claims expenses paid by the Fund based upon levels of self-retention. The Fund will bill these receivables to the members when the claim status is closed.

#### **Administrative Expenses**

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations and appointed officials pursuant to written fee guidelines submitted to and approved by a majority of the Commissioners.

#### **Claims Case Reserves**

Case reserves include estimated unpaid claim costs for claimants and allocated claims adjustment expenses as reported by the service agent.

#### Claims Incurred But Not Reported (IBNR) Reserves

In order to recognize claims incurred but not reported, a reserve is calculated by the Fund's actuary within an acceptable range from the estimated outstanding reserve.

IBNR reserves include:

- a) Known loss events that are expected to, at a later time, be presented as claims,
- b) Unknown loss events that are expected to become claims, and
- c) Expected future development on claims already reported.

## **Summary of Risk Management Program**

A summary of the Fund's Risk Management Program is provided in Schedule E, which is included in the Supplemental Schedules section of this report.

#### Rounding

Some schedules in the financial statements may have dollar differences due to rounding adjustments.

#### NOTES TO FINANCIAL STATEMENTS

#### **B. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents includes amounts on deposit, money market accounts, and short-term investments with original maturities of ninety days or less.

Deposits were with contracted depository banks in interest-bearing accounts that were insured under the New Jersey Governmental Unit Deposit Protection Act ("GUDPA"). All such deposits are held in the Fund's name.

GUDPA permits the deposit of public funds in the State of New Jersey Cash Management Fund ("CMF") or in institutions located in New Jersey that are insured by the Federal Deposit Insurance Corporation ("FDIC") or by any other agencies of the United States that insure deposits. GUDPA requires public depositories to maintain collateral for deposits of public funds that exceed insurance limits as follows:

Each depository participating in the GUDPA system must pledge collateral equal to at least 5% of the average amount of its public deposits and 100% of the average amount of its public funds in excess of the lesser of 75% of its capital funds or \$200 million. The minimum 5% pledge applies to institutions that are categorized as "well capitalized" by federal banking standards. The percentage of the required pledge will increase for institutions that are less than "well capitalized."

No collateral is required for amounts covered by FDIC or National Credit Union Share Insurance Fund ("NCUSIF") insurance. The collateral which may be pledged to support these deposits includes obligations of state and federal governments, insured securities and other collateral approved by the DOBI. When the capital position of the depository deteriorates, or the depository takes an unusually large amount of public deposits, the DOBI requires additional collateral to be pledged.

If a governmental depository fails and the FDIC or NCUSIF insurance does not insure or pay out the full amount of public deposits, the collateral pledged to protect these funds would first be liquidated and paid out. If this amount is insufficient, other institutions holding public funds would be assessed pro rata up to 4% of their uninsured public funds. Although these protections do not constitute a 100% guarantee of the safety of all funds, no governmental unit under GUDPA has ever lost protected deposits.

As of December 31, 2021 and 2020, the carrying value of the Fund's cash and cash equivalents was \$707,230 and \$288,451, respectively. As of December 31, 2021 and 2020, the Fund's bank balances were \$1,431,531 and \$775,738, respectively, and were exposed to risk as follows:

Insured and Collateralized
Uninsured and Collateralized
Total

 2021	2020		
\$ 255,101	\$	257,285	
1,176,430		518,453	
\$ 1,431,531	\$	775,738	

## B. CASH AND CASH EQUIVALENTS (CONTINUED)

## **Deposits**

Custodial credit risk is the risk that in the event of a bank failure, the local unit's deposits may not be returned to it. As of December 31, 2021 and 2020, with respect to the Fund's bank balances, \$255,101 and \$257,285 respectively, were covered by federal depository insurance and \$1,176,430 and \$518,453 respectively, were covered by the collateral pool maintained by the banks as required by New Jersey statutes. The Fund adheres to the requirements of the GUDPA statute.

Concentration of Credit Risk – This is the risk associated with the amount of investments the Fund has with any one issuer that exceeds five percent or more of its total investments. Investments issued or explicitly guaranteed by the U.S. government and the CMF are excluded from this requirement. None of the investments held by the Fund are exposed to concentration of credit risk.

Credit Risk – This is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. In general, the Fund does not have an investment policy regarding credit risk, however, the Fund had no investments that were subject to credit risks as of December 31, 2021 and 2020.

Interest Rate Risk – This is the risk that changes in interest rates will adversely affect the fair value of an investment. The Fund does not have a formal policy that limits investment maturities as a means of managing its exposure to fair value losses arising from interest rate fluctuations. However, its practice is to hold investments to maturity.

#### C. INVESTMENTS

New Jersey statutes and the cash management plan of the Fund's Board of Commissioners permit the Fund to purchase the following types of investments:

- a. Bonds or other obligations of the United States of America or obligations guaranteed by the United States of America.
- b. Any federal agency or instrumentality obligation authorized by Congress that matures within 397 days from the dates of purchase, and has a fixed rate of interest not dependent on any index or external factors.
- c. Bonds or other obligations of the local unit or bonds or other obligations of school districts of which the local unit is a part or within which the school district is located; or bonds or other obligations, having a maturity date not exceeding 397 days, approved by the Division of Investment of the Department of Treasury for investment by local units.
- d. Government money market mutual funds.
- e. Repurchase agreements of fully collateralized securities, subject to rules and conditions established by the DCA.
- f. Local government investment pools.
- g. Deposits with the CMF.

#### NOTES TO FINANCIAL STATEMENTS

## C. INVESTMENTS (CONTINUED)

Investments are recorded at market value based on quoted market prices.

Investments at year end are categorized to give an indication of the level of risk assumed by the Fund. The categories are described as follows:

Category A – Insured, registered or securities held by the Fund or its agent in the Fund's name.

Category B – Uninsured and unregistered with securities held by the counterparty's trust department or agent in the Fund's name.

Category C – Uninsured and unregistered with securities held by the counterparty, or its trust department or agent, but not in the Fund's name.

The Fund's Level 1 investments at December 31, 2021 and 2020, are categorized as follows:

			Iviarket value				
_	Risk Category		2021	2020			
U.S. Treasury Securities	A \$ 2,654,321		\$	3,205,291			
		\$	2,654,321	\$	3,205,291		

Market Value

Based upon existing investment policies, the Fund is generally not exposed to interest rate risk as, depending upon market conditions, investments can be held to maturity. Also, investments held are limited to U.S. Treasury or U.S. Government Agency securities, thereby mitigating credit risk and concentration of credit risk, nor are the Fund's deposits and investments exposed to foreign currency risks.

As of December 31, 2021 and 2020, the Fund had net unrealized investment (losses)/gains in the amount of (\$7,692) and \$10,279, respectively, which represent the difference between investment market value and cost basis. The composition of the net investment income as shown in the statements of revenues, expenses and changes in net position for years ended December 31, 2021 and 2020 are as follows:

	 2021	2020
Change in unrealized investment (losses)/gains	\$ (17,971)	\$ (23,398)
Realized (loss)/gain on investments	(11,356)	16,682
Interest income	29,723	79,945
	\$ 396	\$ 73,229

#### D. PERMANENT FUND TRANSFERS

Permanent inter-trust fund transfers are made upon the approval of the Commissioners, following prior written notification to the Commissioners of DOBI and the DCA.

Inter-year fund transfers require prior approval of the DCA and DOBI. The fund may seek approval from the Commissioners to make inter-year fund transfers at any time from a claims or loss retention trust account from any year which has been completed for at least 24 months. The inter-year fund transfer may be in any amount subject to the limitation that after the transfer, the remaining net current surplus must equal or exceed the surplus retention requirement calculated according to regulation.

## NOTES TO FINANCIAL STATEMENTS

#### D. PERMANENT FUND TRANSFERS (CONTINUED)

The membership for each fiscal year involving inter-year fund transfers must be identical between fiscal years. This requirement may be waived by the Commissioners provided the fund demonstrates it maintains records of each member's pro rata share of each claim or loss retention account, and that the transfer may be made so that any potential dividend shall not be reduced for a member that did not participate in the year receiving the transfer.

All fund transfers are recognized at the time actual transfers take place. There were no such transfers during 2021 or 2020.

#### **E. RETURN OF SURPLUS**

Refunds are recognized upon authorization of the Commissioners. Any reserves for a Fund year in excess of the amount necessary to fund all obligations for that fiscal year as certified by the Fund's actuary may be declared to be refundable by the Fund, subject to the effective time periods set forth by regulation. The initial and any subsequent refund for any year from a Claim or Loss Retention Account is subject to the limitation that after the refund, the remaining net current surplus must equal or exceed the surplus retention requirement calculated according to regulation. A full and final refund is not allowed until all case reserves and IBNR reserves are closed.

#### F. MINIMUM SURPLUS (NET POSITION) REQUIREMENT

The State of New Jersey has no statutory minimum surplus requirement.

## G. DEFICIT (NET POSITION)

The Fund will liquidate any deficit in a net position year by transferring from another net position year or by assessing members for additional contributions, in accordance with applicable New Jersey statutes and regulations.

At December 31, 2021, the following Fund years' unrestricted net position were in a deficit position:

Fund Year	2021	2020
2014	\$ (136,226)	\$ (67,335)
2015	(1,023,717)	(1,023,717)
2016	(566,228)	(389,836)
2017	(656,779)	(656,649)
2018	(224,109)	-
2019	(2,174,267)	(776,087)
2020	(492,119)	(649,377)
2021	(1,971,223)	-

Management will continue to monitor each Fund year to minimize further losses and increased deficits and will confer with the DOBI.

#### H. LOSS RESERVES

The liability for unpaid losses and loss adjustment expenses represents an estimate of the ultimate net cost of all losses and loss adjustment expenses incurred but not yet paid as of December 31, 2021 and 2020. This estimate is based on the estimated ultimate cost of settling the claims considering the historical experience of the Fund, various other industry statistics, including effects of inflation and other societal or economic factors, and the Fund's self-insured retention level.

#### NOTES TO FINANCIAL STATEMENTS

## H. LOSS RESERVES (CONTINUED)

The estimate of outstanding losses was recorded by the Fund as of December 31, 2021 and 2020, based on an actuarial determined range of estimates.

Actuarial Standard of Practice No. 36 states, "the actuary may determine a range of reasonable estimates that reflects the uncertainties associated with analyzing the reserves due to which the management believes that the liability for unpaid losses is adequate to cover the ultimate cost of reported and unreported claims incurred but not yet paid. However, the ultimate cost may be more or less than the estimated liability." The unpaid losses are stated net of any recoveries from excess-loss insurance. The Fund has created a loss reserve for any reported and potential unreported losses which have taken place but in which the Fund has not received notices or reports of losses. Amounts shown as negative loss reserves, if any, represent payments to the claims servicing agent in excess of claims paid and case reserves on the Fund's loss runs. These amounts, if any, are shown on the statements of net position as accounts receivable.

The Fund also purchases excess insurance policies, which provide coverage to the Fund for claims in excess of \$750,000 for workers' compensation claims, \$500,000 for general liability and automobile liability claims, \$500,000 for employment practices liability claims, and \$500,000 for public officials liability claims. Excess insurance policy coverages vary by member for property and auto physical damage claims.

For the years 2014 and 2015, an "inner corridor endorsement" was put in place for workers' compensation claims with a limit of \$250,000 per claim and \$250,000 in total. For 2016 and subsequent, the limit was increased to \$250,000 per claim and \$500,000 in total.

The Fund established an all lines of business stop loss aggregate for the years 2014 through 2020. The Fund did not establish an all lines of business stop loss aggregate for the year 2021.

A contingent liability exists with respect to insurance coverage, which would become an actual liability in the event the insuring company might be unable to meet its obligations to the Fund under existing insurance agreements.

## NOTES TO FINANCIAL STATEMENTS

## H. LOSS RESERVES (CONTINUED)

The following table sets forth the case reserves for reported claims and reserves for claims related to IBNR established for each respective fund year at December 31, 2021, which have been estimated by the Fund's management.

	F	Property Fund		General bility Fund		utomotive bility Fund		Workers' mpensation Fund	Aggregate Stop	Corr Los			Total
2014 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	29,738	\$	-	\$	11,441	\$ -	\$	-	\$	41,179
Reported (IBNR)		6,149		56,965		3,821		1,288					68,223
	\$	6,149	\$	86,703	\$	3,821	\$	12,729	\$ -	\$		\$	109,402
2015 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	- -	\$	-	\$	- -	\$	-	\$ -	\$	-	\$	-
(12111.1)	\$		\$		\$	_	\$	_	\$ -	\$		\$	_
2016 Fund Year: Case Reserves Losses Incurred But Not	\$		\$	269,340	\$	78,138	\$	262,994	\$ -	\$	-	\$	610,472
Reported (IBNR)		12,014		33,011		2,045		38,122	-		_		85,192
. , ,	\$	12,014	\$	302,351	\$	80,183	\$	301,116	\$ -	\$		\$	695,664
2017 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	452,576	\$	76,149	\$	288,850	\$ -	\$	-	\$	817,575
Reported (IBNR)	_		_	40,426	_	6,802	_	25,801				_	73,029
	\$		\$	493,002	\$	82,951	\$	314,651	\$ -	\$		\$	890,604
2018 Fund Year: Case Reserves Losses Incurred But Not	\$	2,564	\$	744,170	\$	107,769	\$	186,301	\$ -	\$	-	\$	1,040,804
Reported (IBNR)	_	63,858	_	105,737	_	2,842	_	62,280				_	234,717
		66,422	<u>\$</u>	849,907	\$	110,611	\$	248,581	\$ -	\$		\$	1,275,521
2019 Fund Year: Case Reserves Losses Incurred But Not	\$	9,764	\$	1,560,554	\$	109,275	\$	387,446	\$ -	\$	-	\$	2,067,039
Reported (IBNR)	_	218,426		361,670		9,721		213,025	-				802,842
		228,190	<u>\$</u>	1,922,224	\$	118,996	\$	600,471	\$ -	\$		\$	2,869,881
2020 Fund Year: Case Reserves Losses Incurred But Not	\$	32,671	\$	431,014	\$	75,291	\$	342,300	\$ -	\$	-	\$	881,276
Reported (IBNR)	_	381,392		631,507		16,974		371,960				_	1,401,833
	\$_	414,063	\$	1,062,521	\$	92,265	\$	714,260	\$ -	\$		\$	2,283,109
2021 Fund Year: Case Reserves Losses Incurred But Not	\$	331,200	\$	391,339	\$	916	\$	431,295	\$ -	\$	-	\$	1,154,750
Reported (IBNR)	_	682,968		1,130,857		30,396		666,080					2,510,301
	\$1	,014,168	\$	1,522,196	\$	31,312	\$	1,097,375	\$ -	\$		\$	3,665,051

#### NOTES TO FINANCIAL STATEMENTS

## H. LOSS RESERVES (CONTINUED)

The following table sets forth the case reserves for reported claims and reserves for claims related to IBNR established for each respective fund year at December 31, 2020, which have been estimated by the Fund's actuary.

		roperty Fund		General bility Fund		tomotive		Vorkers' npensation Fund	A	ggregate Stop		Corridor Losses		Total
2014 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	32,324	\$	-	\$	-	\$	-	\$	-	\$	32,324
Reported (IBNR)				7,127		<u>-</u>						<u>-</u>		7,127
	\$		\$	39,451	\$	_	\$	-	\$	_	\$	-	\$	39,451
2015 Fund Year: Case Reserves Losses Incurred But Not	\$	1,000	\$	90,868	\$	-	\$	199,937	\$	(291,805)	\$	-	\$	-
Reported (IBNR)		387		13,498				93,215		(107,100)				
	\$	1,387	\$	104,366	\$		\$	293,152	\$	(398,905)	\$	-	\$	
2016 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	229,339	\$	119,383	\$	184,350	\$	-	\$	-	\$	533,072
Reported (IBNR)				34,861				30,299				45,347		110,507
	<u>\$</u>	-	\$	264,200	\$	119,383	\$	214,649	\$	-	\$	45,347	\$	643,579
2017 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	600,531	\$	-	\$	729,044	\$	(158,890)	\$	-	\$ ^	1,170,685
Reported (IBNR)	\$		\$	58,076 658,607	\$	4,809 4,809	\$	66,393 795,437	\$	(296,048) (454,938)	_	166,770 166,770	•	
	<u> </u>		<u> </u>	030,007	Ψ	4,003	Ψ	133,431	<u> </u>	(404,300)	Ψ	100,770	Ψ	1,170,000
2018 Fund Year: Case Reserves Losses Incurred But Not	\$	4,262	\$	729,986	\$	94,403	\$	200,876	\$	-	\$	-	\$ 1	1,029,527
Reported (IBNR)		4,357		28,062		44,194		96,542				-		173,155
		8,619	\$	758,048	\$	138,597	\$	297,418	\$		\$		<u>\$</u>	1,202,682
2019 Fund Year: Case Reserves Losses Incurred But Not	\$	8,579	\$	876,510	\$	92,523	\$	476,054	\$	-	\$	-	\$ ^	1,453,666
Reported (IBNR)		13,049		391,054		3,573		167,367		-				575,043
	\$	21,628	\$	1,267,564	\$	96,096	\$	643,421	\$		\$		\$ 2	2,028,709
2020 Fund Year: Case Reserves Losses Incurred But Not	\$	221,953	\$	258,660	\$	48,000	\$	191,804	\$	-	\$	-	\$	720,417
Reported (IBNR)		26,110		1,152,347		183,700		720,626						2,082,783
	\$	248,063	\$	1,411,007	\$	231,700	\$	912,430	\$	-	\$	-	\$ 2	2,803,200

With regard to the IBNR reserves totaling \$5,176,137 at December 31, 2021, the amounts recorded were determined by the Fund's management, who estimated the IBNR reserves to be approximate to the discounted low estimate of the actuarially estimated IBNR reserves. The discounted actuarial central estimate of approximately \$6,405,159 was significantly higher than historic IBNR reserves due to different assumptions and methods used (the Fund engaged a new actuary firm beginning in 2021). To account for the inherent uncertainty of the establishment of the IBNR reserves and to normalize any impacts from changes in actuarial methods and assumptions, management will prorate the recognition of the actuarial central estimate over a three-year period beginning in fiscal year 2022, with the actuarial central estimate being recorded in full as of December 31, 2024.

NOTES TO FINANCIAL STATEMENTS

## H. LOSS RESERVES (CONTINUED)

The undiscounted amounts of the case and IBNR reserves as of December 31, 2021, approximately \$7,229,300 and \$5,658,448, respectively, differ from the carrying values of \$6,613,095 and \$5,176,137, respectively, due to the case and IBNR reserves being discounted at an interest rate of 2.589%, which was estimated by management and is based on the 2-year treasury annual interest rate as of May 23, 2022. The case and IBNR reserves as of December 31, 2020, were not discounted.

#### I. RELATED PARTIES

The Fund pays underwriting fees, risk management fees, and claims handling fees to an affiliated company of the Fund's administrator. For the years ended December 31, 2021 and 2020, the Fund paid \$1,079,943 and \$1,061,412, respectively, to the Fund's administrator as per the management agreement.

#### J. CHANGES IN UNPAID CLAIMS AND LIABILITIES

As discussed in Note A, the Fund establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and unrelated allocated claims adjustment expenses.

The following represents changes in those aggregate undiscounted reported case reserves for the Fund during 2021 and 2020, and for all open Fund years, net of excess insurance recoveries.

		2021	2020		
Total Unpaid Claims and Claims Adjustment Expenses – All Fund Years – Beginning of Year	\$	4,939,691	\$	3,873,948	
Incurred Claims and Claims Adjustment Expenses: Provision for Insured Events – Current Year		1,673,142		1,044,890	
Changes in Provision for Insured Events – Prior Years		2,235,779		1,585,759	
Total Incurred Claims and Claims Adjustment Expenses - All Fund Years - Subtotal		3,908,921		2,630,649	
Subtotal		8,848,612		6,504,597	
Payments: Claims and Claims Adjustment Expenses		(2,235,517)		(1,564,906)	
Total Unpaid Claims and Claims Adjustment Expenses – All Fund Years – End of Year	\$_	6,613,095	\$_	4,939,691	

## **K. PENDING LITIGATION**

The Fund has not been named in any lawsuits. In addition, there are no matters of pending or threatened litigation involving the Fund.

NOTES TO FINANCIAL STATEMENTS

#### L. PENDING GOVERNMENTAL ACCOUNTING STANDARDS BOARD (GASB) STATEMENT

The GASB has issued Statement No. 100, "Accounting Changes and Error Corrections-an amendment of GASB Statement No. 62." This statement is required to be adopted by the Fund for the year ending December 31, 2024. The Fund has not determined the effect of Statement No. 100 on the financial statements.

#### M. IMPACT OF CORONAVIRUS PANDEMIC

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus included restrictions on travel, quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the Fund and its members operate.

Due to the impact of New Jersey Governor Murphy's Executive Order No. 107 dated March 21, 2020, mandating statewide stay-at-home practices and closure of all non-essential retail businesses, there has generally been a negative economic impact, however, the impact on the Fund's financial statements and operations was limited in 2020 and 2021. It is reasonably possible revenues, collections on accounts receivables, and related cash flows may be adversely impacted going forward. It is unknown how long these conditions will last and what the complete financial affect will be to the Fund.

#### N. SUBSEQUENT EVENTS

Management has evaluated events subsequent to December 31, 2021 through REPORT DATE, noting no significant subsequent events requiring disclosure.

REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)

# TEN YEAR CLAIMS DEVELOPMENT INFORMATION (UNAUDITED)

Exhibit A

				FUND	YEAR			
	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	2020	2021
Underwriting Income-Required Contribution	\$ 4,012,909	\$ 5,864,126	\$ 6,347,965	\$ 6,933,139	\$ 7,032,520	\$ 7,310,565	\$ 7,968,318	\$ 8,396,395
Investment Income	484	(698)	27,540	24,411	80,218	34,965	29,260	30,408
	4,013,393	5,863,428	6,375,505	6,957,550	7,112,738	7,345,530	7,997,578	8,426,803
Excess Insurance Premiums	1,538,932	2,424,689	2,618,761	2,797,380	3,153,664	3,447,031	3,470,180	4,165,572
Administrative Expenses	1,005,562	1,469,005	1,536,294	1,686,818	1,707,611	1,873,146	2,049,102	2,018,730
	2,544,494	3,893,694	4,155,055	4,484,198	4,861,275	5,320,177	5,519,282	6,184,302
Estimated Incurred Claims-End of Policy								
Year	829,676	1,092,259	557,645	1,200,295	724,364	1,160,840	1,044,890	1,673,142
Cumulative Paid Claims:								
End of Policy Year	120,933	453,920	282,911	603,954	451,119	612,387	324,473	518,392
One Year Later	279,794	1,203,432	641,493	1,052,391	562,520	789,274	688,446	-
Two Years Later	792,022	2,071,257	1,138,092	1,369,505	815,336	1,345,948	-	-
Three Years Later	1,075,705	2,718,748	1,552,764	2,004,315	1,208,540	-	-	-
Four Years Later	1,338,539	2,948,450	2,001,963	2,284,397	-	-	-	-
Five Years Later	1,339,745	3,000,000	2,126,215	-	-	-	-	-
Six Years Later	1,516,276	3,000,000	-	-	-	-	-	-
Seven Years Later	1,515,216	-	-	-	-	-	-	-
Eight Years Later	-	-	-	-	-	-	-	-
Nine Years Later	-	-	-	-	-	-	-	-
Cumulative Incurred Claims:								
End of Policy Year	829,676	1,092,259	557,645	1,200,295	724,364	1,160,840	1,044,890	1,673,142
One Year Later	1,461,023	2,449,998	1,281,531	1,835,894	866,861	2,242,940	1,569,722	-
Two Years Later	1,889,715	3,063,653	1,868,622	2,867,016	1,844,863	3,412,987	-	-
Three Years Later	2,083,331	3,000,000	2,308,196	3,175,000	2,249,344	-	-	-
Four Years Later	1,770,991	3,000,000	2,535,035	3,101,972	-	-	-	-
Five Years Later	2,056,406	3,000,000	2,736,687	-	-	-	-	-
Six Years Later	1,548,600	3,000,000	-	-	-	-	-	-
Seven Years Later	1,556,395	-	-	-	-	-	-	-
Eight Years Later	-	-	-	-	-	-	-	-
Nine Years Later	-	-	-	-	-	-	-	-
Increase in Cumulative Incurred								
Claims from End of Policy Year	\$ 726,719	\$ 1,907,741	\$ 2,179,042	\$ 1,901,677	\$ 1,524,980	\$ 2,252,147	\$ 524,832	<u>\$</u> -



# OPERATING RESULTS ANALYSIS – ALL YEARS COMBINED Year Ended December 31, 2021

Schedule A

	COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS	
Underwriting Income:     Regular Contributions	\$ 1,816,279	\$ 7,316,797	\$ 1,313,541	\$ 6,617,125	\$ -	\$ -	\$ 24,595,962	\$ 12,206,242	\$ 53,865,947	
Incurred Liabilities:     Claims     Expenses	8,691,382 	19,181,764 	1,591,154 	12,150,646	375,022	(1,120,462)	23,616,217	- 13,346,267	40,869,506 36,962,484	
Total Liabilities	8,691,382	19,181,764	1,591,154	12,150,646	375,022	(1,120,462)	23,616,217	13,346,267	77,831,990	
3. Underwriting Surplus/(Deficit)	(6,875,103)	(11,864,967)	(277,613)	(5,533,521)	(375,022)	1,120,462	979,745	(1,140,025)	(23,966,043)	
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	- 4,157,086	- 7,293,584	- 722,013	- 4,220,437		<u>-</u>	<u>-</u>	328,261 	328,261 16,393,120	
Total Adjustments	4,157,086	7,293,584	722,013	4,220,437				328,261	16,721,382	
5. Gross Operating Surplus/(Deficit)	(2,718,017)	(4,571,383)	444,400	(1,313,084)	(375,022)	1,120,462	979,745	(811,763)	(7,244,661)	
6. Return of Surplus										
7. Net Current Position/(Deficit)	\$ (2,718,017)	\$ (4,571,383)	\$ 444,400	\$ (1,313,084)	\$ (375,022)	\$ 1,120,462	\$ 979,745	\$ (811,763)	\$ (7,244,661)	

## 2021 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

Schedule A-1

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
Underwriting Income:     Regular Contributions	\$ 247,058	\$ 1,168,099	\$ 151,252	\$ 877,097	\$ 5,144,730	\$ 808,159	\$ 8,396,395
Incurred Liabilities:     Claims     Expenses	5,065,961 	1,599,212 	36,004	1,184,071 	- 4,165,572	2,018,730	7,885,248 6,184,302
Total Liabilities	5,065,961	1,599,212	36,004	1,184,071	4,165,572	2,018,730	14,069,550
3. Underwriting Surplus/(Deficit)	(4,818,903)	(431,113)	115,248	(306,974)	979,158	(1,210,571)	(5,673,155)
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	- 3,701,805	<u> </u>			- -	127	127 3,701,805
Total Adjustments	3,701,805					127	3,701,932
5. Gross Operating Surplus/(Deficit)	(1,117,098)	(431,113)	115,248	(306,974)	979,158	(1,210,444)	(1,971,223)
6. Return of Surplus							
7. Net Current Position/(Deficit)	\$ (1,117,098)	\$ (431,113)	\$ 115,248	\$ (306,974)	\$ 979,158	\$ (1,210,444)	\$ (1,971,223)
Current Year Claims Prior Year Claims	\$ 5,065,961 	\$ 1,599,212 -	\$ 36,004	\$ 1,184,071 	\$ - -	\$ - -	\$ 7,885,248 
Net Change in Claims Liabilities	\$ 5,065,961	\$ 1,599,212	\$ 36,004	\$ 1,184,071	\$ -	\$ -	\$ 7,885,248

# 2020 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

Schedule A-2

		COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE					
Underwriting Income:     Regular Contributions	\$ 212,350	\$ 1,478,108	\$ 167,383	\$ 716,995	\$ 3,415,728	\$ 1,977,754	\$ 7,968,318				
Incurred Liabilities:     Claims     Expenses	815,132 	1,138,924	112,978	2,278,629	- 3,470,188	2,049,102	4,345,663 5,519,290				
Total Liabilities	815,132	1,138,924	112,978	2,278,629	3,470,188	2,049,102	9,864,953				
3. Underwriting Surplus/(Deficit)	(602,782)	339,184	54,405	(1,561,634)	(54,460)	(71,348)	(1,896,635)				
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	1,000	<u> </u>	<u> </u>	- 1,373,108	<u> </u>	30,408	30,408 1,374,108				
Total Adjustments	1,000			1,373,108		30,408	1,404,516				
5. Gross Operating Surplus/(Deficit)	(601,782)	339,184	54,405	(188,526)	(54,460)	(40,940)	(492,119)				
6. Return of Surplus				<u> </u>		<u> </u>					
7. Net Current Position/(Deficit)	\$ (601,782)	\$ 339,184	\$ 54,405	\$ (188,526)	\$ (54,460)	\$ (40,940)	\$ (492,119)				
Current Year Claims Prior Year Claims	\$ 815,132 791,965	\$ 1,138,924 1,423,347	\$ 112,978 239,533	\$ 2,278,629 958,793	\$ - -	\$ - -	\$ 4,345,663 3,413,638				
Net Change in Claims Liabilities	\$ 23,167	\$ (284,423)	\$ (126,555)	\$ 1,319,836	\$ -	\$ -	\$ 932,025				

## 2019 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

Schedule A-3

		COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS				
Underwriting Income:     Regular Contributions	\$ 229,224	\$ 897,639	\$ 156,053	\$ 582,833	\$ 3,641,802	\$ 1,803,014	\$ 7,310,566				
Incurred Liabilities:     Claims     Expenses	614,670 	3,252,522 	120,496 	2,209,996	- 3,447,031	- 1,873,146	6,197,684 5,320,177				
Total Liabilities	614,670	3,252,522	120,496	2,209,996	3,447,031	1,873,146	11,517,861				
3. Underwriting Surplus/(Deficit)	(385,446)	(2,354,883)	35,557	(1,627,163)	194,771	(70,132)	(4,207,295)				
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	<u>-</u>	- 835,000	<u>.</u>	- 1,146,855	<u> </u>	51,173 	51,173 1,981,855				
Total Adjustments		835,000		1,146,855		51,173	2,033,028				
5. Gross Operating Surplus/(Deficit)	(385,446)	(1,519,883)	35,557	(480,308)	194,771	(18,959)	(2,174,267)				
6. Return of Surplus											
7. Net Current Position/(Deficit)	\$ (385,446)	\$ (1,519,883)	\$ 35,557	\$ (480,308)	\$ 194,771	\$ (18,959)	\$ (2,174,267)				
Current Year Claims Prior Year Claims	\$ 614,670 457,000	\$ 3,252,522 1,316,516	\$ 120,496 97,596	\$ 2,209,996 946,871	\$ - -	\$ - -	\$ 6,197,684 2,817,983				
Net Change in Claims Liabilities	\$ 157,670	\$ 1,936,006	\$ 22,900	\$ 1,263,125	\$ -	\$ -	\$ 3,379,701				

### 2018 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

	COVERAGES AND OTHER ACCOUNTS							
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
Underwriting Income:     Regular Contributions	\$ 295,049	\$ 903,354	\$ 177,778	\$ 794,516	\$ -	\$ 3,108,490	\$ 1,753,333	\$ 7,032,520
Incurred Liabilities:     Claims     Expenses	498,313 	1,873,642	190,099	468,422 	<u>-</u>	3,153,664	1,707,610	3,030,476 4,861,274
Total Liabilities	498,313	1,873,642	190,099	468,422		3,153,664	1,707,610	7,891,750
3. Underwriting Surplus/(Deficit)	(203,264)	(970,288)	(12,321)	326,094		(45,174)	45,723	(859,230)
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	- 1,209	- 545,206			<u> </u>		88,706	88,706 546,415
Total Adjustments	1,209	545,206					88,706	635,121
5. Gross Operating Surplus/(Deficit)	(202,055)	(425,082)	(12,321)	326,094		(45,174)	134,429	(224,109)
6. Return of Surplus								
7. Net Current Position/(Deficit)	\$ (202,055)	\$ (425,082)	\$ (12,321)	\$ 326,094	\$ -	\$ (45,174)	\$ 134,429	\$ (224,109)
Current Year Claims Prior Year Claims	\$ 498,313 433,209	\$ 1,873,642 1,051,016	\$ 190,099 151,769	\$ 468,422 471,599	\$ -	\$ - -	\$ - -	\$ 3,030,476 2,107,593
Net Change in Claims Liabilities	\$ 65,104	\$ 822,626	\$ 38,330	\$ (3,177)	\$ -	\$ -	\$ -	\$ 922,883

#### 2017 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

	COVERAGES AND OTHER ACCOUNTS								
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
Underwriting Income:     Regular Contributions	\$ 294,925	\$ 1,011,479	\$ 199,017	\$ 947,424	\$ -	\$ -	\$ 2,741,212	\$ 1,739,083	\$ 6,933,140
Incurred Liabilities:     Claims     Expenses	596,213	3,136,296	102,649 	1,300,861	194,027	(388,054)	2,797,380	1,686,817	4,941,992 4,484,197
Total Liabilities	596,213	3,136,296	102,649	1,300,861	194,027	(388,054)	2,797,380	1,686,817	9,426,189
3. Underwriting Surplus/(Deficit)	(301,288)	(2,124,817)	96,368	(353,437)	(194,027)	388,054	(56,168)	52,266	(2,493,049)
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	- 152,491		<u>-</u>	<u> </u>	- -	- -	<u> </u>	69,279 	69,279 1,766,991
Total Adjustments	152,491	1,614,500						69,279	1,836,270
5. Gross Operating Surplus/(Deficit)	(148,797)	(510,317)	96,368	(353,437)	(194,027)	388,054	(56,168)	121,545	(656,779)
6. Return of Surplus									
7. Net Current Position/(Deficit)	\$ (148,797)	\$ (510,317)	\$ 96,368	\$ (353,437)	\$ (194,027)	\$ 388,054	\$ (56,168)	\$ 121,545	\$ (656,779)
Current Year Claims Prior Year Claims	\$ 596,213 579,892	\$ 3,136,296 4,046,601	\$ 102,649 24,507	\$ 1,300,861 1,298,930	\$ 194,027 166,770	\$ (388,054) (454,938)	\$ - -	\$ - -	\$ 4,941,992 5,661,762
Net Change in Claims Liabilities	\$ 16,321	\$ (910,305)	\$ 78,142	\$ 1,931	\$ 27,257	\$ 66,884	\$ -	\$ -	\$ (719,770)

#### 2016 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

		COVERAGES AND OTHER ACCOUNTS							
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS	
Underwriting Income:     Regular Contributions	\$ 256,782	\$ 779,037	\$ 156,874	\$ 976,075	\$ -	\$ 2,588,499	\$ 1,590,699	\$ 6,347,966	
Incurred Liabilities:     Claims     Expenses	605,358	3,911,424 	872,425 	667,743	180,995	- 2,618,761	1,536,294	6,237,945 4,155,055	
Total Liabilities	605,358	3,911,424	872,425	667,743	180,995	2,618,761	1,536,294	10,393,000	
3. Underwriting Surplus/(Deficit)	(348,576)	(3,132,387)	(715,551)	308,332	(180,995)	(30,262)	54,405	(4,045,034)	
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	300,021	2,394,032	- 722,013	<u>-</u>	- -	<u> </u>	62,740	62,740 3,416,066	
Total Adjustments	300,021	2,394,032	722,013				62,740	3,478,806	
5. Gross Operating Surplus/(Deficit)	(48,555)	(738,355)	6,462	308,332	(180,995)	(30,262)	117,145	(566,228)	
6. Return of Surplus									
7. Net Current Position/(Deficit)	\$ (48,555)	\$ (738,355)	\$ 6,462	\$ 308,332	\$ (180,995)	\$ (30,262)	\$ 117,145	\$ (566,228)	
Current Year Claims Prior Year Claims	\$ 605,358 587,344	\$ 3,911,424 3,467,826	\$ 872,425 839,940	\$ 667,743 719,204	\$ 180,995 45,347	\$ - -	\$ - -	\$ 6,237,945 5,659,661	
Net Change in Claims Liabilities	\$ 18,014	\$ 443,598	\$ 32,485	\$ (51,461)	\$ 135,648	\$ -	\$ -	\$ 578,284	

#### 2015 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

	COVERAGES AND OTHER ACCOUNTS							
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
Underwriting Income:     Regular Contributions	\$ 206,733	\$ 651,492	\$ 116,103	\$ 1,009,664	\$ -	\$ 2,398,231	\$ 1,481,903	\$ 5,864,126
Incurred Liabilities:     Claims     Expenses	319,173 	2,970,695 	53,846 	3,994,574	(732,408)	- 2,424,689	1,469,005	6,605,880 3,893,694
Total Liabilities	319,173	2,970,695	53,846	3,994,574	(732,408)	2,424,689	1,469,005	10,499,574
3. Underwriting Surplus/(Deficit)	(112,440)	(2,319,203)	62,257	(2,984,910)	732,408	(26,458)	12,898	(4,635,448)
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	- 560	- 1,904,846	<u>.</u>	- 1,700,474	<u>-</u>	<u>.</u>	5,851 	5,851 3,605,880
Total Adjustments	560	1,904,846		1,700,474			5,851	3,611,731
5. Gross Operating Surplus/(Deficit)	(111,880)	(414,357)	62,257	(1,284,436)	732,408	(26,458)	18,749	(1,023,717)
6. Return of Surplus								
7. Net Current Position/(Deficit)	\$ (111,880)	\$ (414,357)	\$ 62,257	\$ (1,284,436)	\$ 732,408	\$ (26,458)	\$ 18,749	\$ (1,023,717)
Current Year Claims Prior Year Claims	\$ 319,173 319,560	\$ 2,970,695 3,074,187	\$ 53,846 53,846	\$ 3,994,574 3,382,762	\$ (732,408) (797,274)	\$ - -	\$ - -	\$ 6,605,880 6,033,081
Net Change in Claims Liabilities	\$ (387)	\$ (103,492)	\$ -	\$ 611,812	\$ 64,866	\$ -	\$ -	\$ 572,799

### 2014 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
Underwriting Income:     Regular Contributions	\$ 74,158	\$ 427,589	\$ 189,081	\$ 712,521	\$ 1,557,270	\$ 1,052,290	\$ 4,012,909
Incurred Liabilities:     Claims     Expenses	176,562 	1,299,049	102,657 	46,350 	- 1,538,932	1,005,562	1,624,618 2,544,494
Total Liabilities	176,562	1,299,049	102,657	46,350	1,538,932	1,005,562	4,169,112
3. Underwriting Surplus/(Deficit)	(102,404)	(871,460)	86,424	666,171	18,338	46,728	(156,203)
Adjustments:     Investment Activity (Realized/Unrealized)     Recoveries	_ 	<u>-</u>		<u> </u>	<u> </u>	19,977	19,977 
Total Adjustments						19,977	19,977
5. Gross Operating Surplus/(Deficit)	(102,404)	(871,460)	86,424	666,171	18,338	66,705	(136,226)
6. Return of Surplus							
7. Net Current Position/(Deficit)	\$ (102,404)	\$ (871,460)	\$ 86,424	\$ 666,171	\$ 18,338	\$ 66,705	\$ (136,226)
Current Year Claims Prior Year Claims	\$ 176,562 171,473	\$ 1,299,049 1,251,797	\$ 102,657 98,836	\$ 46,350 33,621	\$ - -	\$ - -	\$ 1,624,618 1,555,727
Net Change in Claims Liabilities	\$ 5,089	\$ 47,252	\$ 3,821	\$ 12,729	\$ -	\$ -	\$ 68,891

FUND YEAR CLAIMS ANALYSIS – ALL YEARS COMBINED Year Ended December 31, 2021

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGG STOP LOSSES	TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$ 6,950,376 376,199 1,364,807	\$ 12,942,860 3,878,731 2,360,173	\$ 1,071,015 447,538 72,601	\$ 8,861,463 1,910,627 1,378,556	\$ 375,022 - -	\$ (1,120,462) - -	\$ 29,080,274 6,613,095 5,176,137
Subtotal	8,691,382	19,181,764	1,591,154	12,150,646	375,022	(1,120,462)	40,869,506
Less: Recoveries	4,157,086	7,293,584	722,013	4,220,437			16,393,120
Subtotal	4,157,086	7,293,584	722,013	4,220,437			16,393,120
Claims Expense (Net)	\$ 4,534,296	\$ 11,888,180	\$ 869,141	\$ 7,930,209	\$ 375,022	\$ (1,120,462)	\$ 24,476,386

2021 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$ 4,051,793 331,200 682,968	\$ 77,016 391,339 1,130,857	\$ 4,692 916 30,396	\$ 86,696 431,295 666,080	\$ 4,220,197 1,154,750 2,510,301	
Subtotal	5,065,961	1,599,212	36,004	1,184,071	7,885,248	
Less: Recoveries	3,701,805	<u> </u>		<u>-</u>	3,701,805	
Subtotal	3,701,805	<u> </u>		<u>-</u>	3,701,805	
Claims Expense (Net)	\$ 1,364,156	\$ 1,599,212	\$ 36,004	\$ 1,184,071	\$ 4,183,443	

2020 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PF	PROPERTY		GENERAL LIABILITY	AUT	AUTOMOTIVE WORKERS' COMPENSATION		 TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	401,069 32,671 381,392	\$	76,403 431,014 631,507	\$	20,713 75,291 16,974	\$	1,564,369 342,300 371,960	\$ 2,062,554 881,276 1,401,833
Subtotal		815,132		1,138,924		112,978		2,278,629	4,345,663
Less: Recoveries		1,000						1,373,108	 1,374,108
Subtotal		1,000		<u>-</u>		-		1,373,108	1,374,108
Claims Expense (Net)	\$	814,132	\$	1,138,924	\$	112,978	\$	905,521	\$ 2,971,555

2019 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PROPERTY		GENERAL LIABILITY	AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	386,480 9,764 218,426	\$ 1,330,298 1,560,554 361,670	\$	1,500 109,275 9,721	\$	1,609,525 387,446 213,025	\$	3,327,803 2,067,039 802,842
Subtotal		614,670	3,252,522		120,496		2,209,996		6,197,684
Less: Recoveries			835,000				1,146,855		1,981,855
Subtotal			835,000				1,146,855		1,981,855
Claims Expense (Net)	\$	614,670	\$ 2,417,522	\$	120,496	\$	1,063,141	\$	4,215,829

2018 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PF	PROPERTY		GENERAL LIABILITY	AUT	TOMOTIVE_	WORKERS' COMPENSATION		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	431,891 2,564 63,858	\$	1,023,735 744,170 105,737	\$	79,488 107,769 2,842	\$ 219,841 186,301 62,280	\$	1,754,955 1,040,804 234,717	
Subtotal		498,313		1,873,642		190,099	 468,422		3,030,476	
Less: Recoveries		1,209		545,206					546,415	
Subtotal		1,209		545,206			 		546,415	
Claims Expense (Net)	\$	497,104	\$	1,328,436	\$	190,099	\$ 468,422	\$	2,484,061	

2017 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGG STOP LOSSES	TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$ 596,213 - -	\$ 2,643,294 452,576 40,426	\$ 19,698 76,149 6,802	\$ 986,210 288,850 25,801	\$ 194,027 - -	\$ (388,054) - -	\$ 4,051,388 817,575 73,029
Subtotal	596,213	3,136,296	102,649	1,300,861	194,027	(388,054)	4,941,992
Less: Recoveries	152,491	1,614,500					1,766,991
Subtotal	152,491	1,614,500					1,766,991
Claims Expense (Net)	\$ 443,722	\$ 1,521,796	\$ 102,649	\$ 1,300,861	\$ 194,027	\$ (388,054)	\$ 3,175,001

2016 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$ 593,344 - 12,014	\$ 3,609,073 269,340 33,011	\$ 792,242 78,138 2,045	\$ 366,627 262,994 38,122	180,995	\$ 5,542,281 610,472 85,192
Subtotal	605,358	3,911,424	872,425	667,743	180,995	6,237,945
Less: Recoveries	300,021	2,394,032	722,013			3,416,066
Subtotal	300,021	2,394,032	722,013			3,416,066
Claims Expense (Net)	\$ 305,337	\$ 1,517,392	\$ 150,412	\$ 667,743	\$ 180,995	\$ 2,821,879

2015 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PROPERTY	GENERAL PROPERTY LIABILITY AUTOMOTIVE			AGG STOP LOSSES	TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$ 319,173 - -	\$ 2,970,695 - -	\$ 53,846 - -	\$ 3,994,574 - -	\$ (732,408) - -	\$ 6,605,880 - -	
Subtotal	319,173	2,970,695	53,846	3,994,574	(732,408)	6,605,880	
Less: Recoveries	560	1,904,846		1,700,474		3,605,880	
Subtotal	560	1,904,846		1,700,474		3,605,880	
Claims Expense (Net)	\$ 318,613	\$ 1,065,849	\$ 53,846	\$ 2,294,100	\$ (732,408)	\$ 3,000,000	

2014 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2021

	PF	ROPERTY	GENERAL LIABILITY	AUT	OMOTIVE	ORKERS' PENSATION	 TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$	170,413 - 6,149	\$ 1,212,346 29,738 56,965	\$	98,836 - 3,821	\$ 33,621 11,441 1,288	\$ 1,515,216 41,179 68,223
Subtotal		176,562	 1,299,049	,	102,657	 46,350	 1,624,618
Less: Recoveries		<u> </u>	<u> </u>			 	<u> </u>
Subtotal		-	 			 	
Claims Expense (Net)	\$	176,562	\$ 1,299,049	\$	102,657	\$ 46,350	\$ 1,624,618

# 2021 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2021 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 4,165,572
Subtotal Excess Insurance	4,165,572
Administrative Expenses:	
Legal	6,705
Treasurer	6,000
Other:	
Auditor	16,670
Administrative Consultant	441,442
Safety Director	54,508
Underwriting Manager	156,638
Non-Contract Professional Services	22,814
Claims Administration	556,962
Actuary	26,400
Risk Management	730,590
Subtotal Administrative Expenses	2,018,730
Total Expenses	\$ 6,184,302

# 2020 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2020 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 3,470,188
Subtotal Excess Insurance	3,470,188
Administrative Expenses:	
Legal	12,712
Treasurer	6,000
Other:	
Auditor	16,670
Administrative Consultant	441,896
Safety Director	53,09 <sup>-</sup>
Underwriting Manager	153,567
Non-Contract Professional Services	41,255
Claims Administration	539,380
Actuary	8,800
Risk Management	775,732
Subtotal Administrative Expenses	2,049,102
Total Expenses	\$ 5,519,290

# 2019 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2019 Year Ended December 31, 2021

Excess Insurance: Excess Insurance Premiums	\$ 3,447,03
Subtotal Excess Insurance	3,447,03
Administrative Expenses:	
Legal	17,293
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	405,422
Safety Director	53,563
Underwriting Manager	140,892
Non-Contract Professional Services	39,428
Claims Administration	505,164
Actuary	22,800
Risk Management	665,584
Subtotal Administrative Expenses	1,873,140
Total Expenses	\$ 5,320,17°

# 2018 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2018 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 3,153,664
Subtotal Excess Insurance	3,153,664
Administrative Expenses:	
Legal	10,956
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	383,170
Safety Director	39,785
Underwriting Manager	133,159
Non-Contract Professional Services	34,421
Claims Administration	420,958
Actuary	18,600
Risk Management	643,561
Subtotal Administrative Expenses	1,707,610
Total Expenses	\$ 4,861,274

# 2017 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2017 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 2,797,380
Subtotal Excess Insurance	2,797,380
Administrative Expenses:	
Legal	10,524
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	375,812
Safety Director	31,386
Underwriting Manager	130,60
Non-Contract Professional Services	26,97
Claims Administration	414,054
Actuary	30,000
Risk Management	644,465
Subtotal Administrative Expenses	1,686,817
Total Expenses	\$ 4,484,197

# 2016 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2016 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 2,618,76
Subtotal Excess Insurance	2,618,76
Administrative Expenses:	
Legal	5,30
Treasurer	5,000
Other:	
Auditor	17,442
Administrative Consultant	343,797
Safety Director	18,99
Underwriting Manager	119,475
Non-Contract Professional Services	29,694
Claims Administration	342,813
Actuary	23,000
Risk Management	630,78
Subtotal Administrative Expenses	1,536,294
Total Expenses	\$ 4,155,055

# 2015 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2015 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 2,424,689
Subtotal Excess Insurance	2,424,689
Administrative Expenses:	
Legal	5,394
Treasurer	5,000
Other:	
Auditor	17,442
Administrative Consultant	321,490
Safety Director	148,415
Underwriting Manager	111,723
Non-Contract Professional Services	27,997
Claims Administration	367,523
Actuary	25,750
Risk Management	438,27
Subtotal Administrative Expenses	1,469,005
Total Expenses	\$ 3,893,694

# 2014 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2014 Year Ended December 31, 2021

Excess Insurance Premiums	\$ 1,538,932
Subtotal Excess Insurance	1,538,932
Administrative Expenses:	
Legal	10,277
Treasurer	5,000
Other:	
Auditor	16,000
Administrative Consultant	224,484
Safety Director	13,484
Underwriting Manager	78,430
Non-Contract Professional Services	11,136
Claims Administration	324,39
Actuary	34,000
Risk Management	288,356
Subtotal Administrative Expenses	1,005,562
Total Expenses	\$ 2,544,494

# CUMULATIVE OPERATING RESULTS ANALYSIS Year Ended December 31, 2021

Schedule D

Underwriting Income: Regular Contributions	\$ 53,865,947
Expenses: Claims:	
Paid Case Reserves IBNR Reserves	12,687,153 6,613,095 5,176,137
Claims - Net	24,476,385
Excess Insurance Premiums Administrative	23,616,217 13,346,267
Total Expenses	36,962,484
Operating Loss	(7,572,922)
Investment Activity (Realized/Unrealized)	328,261
Total Non-Operating Income	328,261
Net Loss	\$ (7,244,661)
Cumulative Net Position - December 31, 2021	\$ (7,244,661)

#### PROGRAM SUMMARY – FUND YEAR 2021 Year Ended December 31, 2021

Schedule E

		Property		Liability	A	Automobile	-	Vorkers' npensation	imployment ctices Liability
Limits	\$	350,000,000	\$	15,500,000	\$	15,500,000	S	Statutory	\$ 15,500,000
			per	occurrence	pei	occurrence			
Fund Retention									
Specific Aggregate:									
Property	\$	100,000	\$	500,000	\$	500,000	\$	750,000 *	\$ 500,000
Auto Property	\$	100,000							
All Lines of Business									
Stop Loss Aggregate		N/A	**						
Number of Participants		8		8		8		8	8

<sup>\*</sup> Workers' Compensation subject to a \$250,000 specific, \$500,000 in the aggregate Loss Corridor retention \*\*Excludes WC, Property and APD losses. Only applies to GL, LEL, AL, EPL, POL, and Employee Benefits

Excess Coverage	Insurer	Retention	Limit
Property	Alliant Property Insurance Program	as noted above	\$350,000,000
Auto Phys. Damage	Alliant Property Insurance Program	as noted above	Per Policy Limit (\$350MM)
Casualty	Safety National Casualty Co., Allied World Assurance Company, and		
<ul> <li>General Liability</li> <li>Auto Liability</li> <li>Public Officials Liab.</li> <li>Employment Prac.</li> <li>Law Enforce. Liab.</li> <li>Employee Ben. Liab.</li> </ul>	Kinsale Insurance Company	as noted above	\$15,500,000 \$15,500,000 \$15,500,000 \$15,500,000 \$15,500,000 \$15,500,000
Boiler & Machinery	Alliant Property Insurance Program	\$10,000 plus tiers for larger power and boiler units from \$50,000 through \$350,000	\$100,000,000
Crime & Bonds	Fidelity & Deposit Co. of Maryland	\$10,000	\$1,000,000
XS Work Comp.	Safety National Casualty Co. and Allied World Assurance Company	\$750,000	Statutory
XS Employers Liability	Safety National Casualty Co. and Allied World Assurance Company	\$500,000	\$13,500,000
Disaster Management Services	Lloyd's of London (Brit Syndicate 2987)	\$0	\$20,000,000
Cyber Liability	Alliant Property Insurance Program	\$25,000	\$4,000,000
Non-Owned Aircraft Liability	Global Aerospace, Inc.	\$0	\$5,000,000
Site Pollution Liability	Allied World Assurance Company	\$25,000	\$3,000,000
Hull & Machinery	Atlantic Specialty Insurance Co.	per schedule on file	

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Chairperson and Board of Fund Commissioners of the Public Entity Joint Insurance Fund Woodbridge, New Jersey 07095

We have audited, in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and the audit requirements as prescribed by the State of New Jersey, Department of Community Affairs ("DCA"), and Department of Banking and Insurance ("DOBI"), the financial statements of the Public Entity Joint Insurance Fund (the "Fund"), as of and for the year ended December 31, 2021, and the related notes to financial statements, which comprise the Fund's basic financial statements, and have issued our report thereon dated DATE. The opinion on the Fund's financial statements was qualified as permitted by the DCA and DOBI, as audit procedures were not extended to the underlying actuarial assumptions for Incurred But Not Reported (IBNR) reserve amounts, as these assumptions are prepared by the Fund's actuary.

#### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Fund's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Fund's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Fund's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mercadien, P.C. Certified Public Accountants

DATE

SCHEDULE OF CURRENT YEAR FINDINGS AND RECOMMENDATIONS

None reported.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS

None reported.