FINANCIAL STATEMENTS AND SUPPLEMENTAL DATA

December 31, 2022

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MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

# MANAGEMENT'S DISCUSSION AND ANALYSIS - (UNAUDITED)

The Public Entity Joint Insurance Fund (the "Fund") is not included in any other governmental "reporting entity" as defined by Governmental Accounting Standards Board ("GASB") Statement No. 14. The Fund is a pooling of the resources of its constituent member local units for the purpose of providing an efficient and cost-effective plan of risk management both through the pooling of risk among its members and the economies of scale in risk transfer methodologies that the size of the Fund permits. Each member local unit appoints one Commissioner to the Fund, and the Commissioners adopt budgets and set annual assessments from the members, approve annual risk management plans and oversee the operations of the Fund. The Fund is not considered a component unit of any of its member local units. In addition, the Fund does not have any component units. The following Management's Discussion and Analysis of the activities and financial performance of the Fund provides an introduction to the financial statements of the Fund as of and for the years ended December 31, 2022 and 2021. Please read the following in conjunction with the Fund's basic financial statements and accompanying notes.

The Management's Discussion and Analysis is an element of the reporting model adopted by the GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis – for State and Local Governments*, issued June 1999.

# FINANCIAL HIGHLIGHTS

#### 2022

Cash and investments decreased by \$2,486,845 (73.98%) to \$874,706 in 2022 from \$3,361,551 in 2021 and total assets increased by \$5,921,219 (110.19%) to \$11,294,653 in 2022 from \$5,373,434 in 2021.

Claims reserves increased by \$3,605,740 (28.69%) to \$16,171,837 in 2022 from \$12,566,097 in 2021.

The Fund had a net gain of \$2,313,729 in 2022 versus a net loss of \$3,923,954 in 2021.

#### 2021

Cash and investments decreased by \$132,191 (3.78%) to \$3,361,551 in 2021 from \$3,493,742 in 2020 and total assets decreased by \$188,364 (3.39%) to \$5,373,434 in 2021 from \$5,561,798 in 2020.

Claims reserves increased by \$3,746,824 (42.48%) to \$12,566,097 in 2021 from \$8,819,273 in 2020.

The Fund had a net loss of \$3,923,954 in 2021 versus \$1,350,489 in 2020.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Fund is a self-supporting entity and follows business-type activities fund reporting. The Fund's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Enterprise fund statements reflect short and long-term financial information about the activities and operations of the Fund. These statements are presented in a manner similar to a private business. See the notes to the financial statements for a summary of the Fund's significant accounting policies.

# MANAGEMENT'S DISCUSSION AND ANALYSIS – (UNAUDITED)

## FINANCIAL ANALYSIS OF THE FUND

#### **Financial Position**

The following table summarizes the changes in financial position and increase/decrease in net position between December 31, 2022, 2021 and 2020:

	2022	2021	2020	2021-2022 \$ Increase (Decrease)	2021-2022 % Increase (Decrease)
Cash, Cash Equivalents & Investments	\$ 874,706	6 \$ 3,361,551	\$ 3,493,742	\$ (2,486,845)	(74%)
Assessments Receivable	7,661,462	- 2	-	7,661,462	100%
Deductible & Co-Insurance Receivables	141,163	3 53,596	51,978	87,567	163%
Recoverable from Excess Carriers	1,383,338	1,395,750	1,722,460	(12,412)	(1%)
Other Assets	1,233,984	562,537	293,618	671,447	119%
Total Assets	11,294,653	5,373,434	5,561,798	5,921,219	110%
Total Liabilities	16,225,58	5 12,618,095	8,882,505	3,607,490	29%
Net Position (Deficit)	\$ (4,930,932	2) \$ (7,244,661)	\$ (3,320,707)	2,313,729	32%

# <u>Assets</u>

#### 2022

The Fund's cash flow from operations is invested in an interest-bearing custody account and with the New Jersey Cash Management Fund. The Fund utilizes a nightly sweep for investment purposes with its financial institution. During 2022 and 2021, the Fund also invested its available funds in U.S. Treasury Securities and U.S. Government Agency Securities.

The Fund recorded receivables in the amount of \$1,524,501 that consisted of \$141,163 of balances due from its members representing the members' deductible and co-insurance amounts on its Employment Practices Liability claims. The unbilled deductibles and co-insurance will be billed as the claims are closed. Additionally, recoverables from excess carriers represent amounts from claims that exceed retention levels in accordance with the Fund's excess insurance program. The balance of \$1,383,338 as of December 31, 2022, reflects amounts due from excess carriers under the Employment Practices Liability aggregate stop loss program during the 2015, 2016, 2017 and 2020 Fund years of \$834,151 and excess insurance for all other lines of business during the 2015 through 2021 Fund years of \$549,187.

In 2022, the Fund authorized supplemental assessments to members based on fund years 2014 through 2020 due to their deficit status, to be received over a five-year installment plan. Retrospective loss experience rating plan assessments were also authorized to certain members. At December 31, 2022, assessments receivable were \$7,661,462.

Other assets include accrued interest, prepaid expense, and a receivable from a related party. The increase in total assets from 2022 primarily resulted from the supplemental and retrospective assessments authorized and increase in prepaid expense, offset by decreases in cash and cash equivalents and investments.

#### 2021

The Fund's cash flow from operations is invested in an interest-bearing custody account and with the New Jersey Cash Management Fund. The Fund utilizes a nightly sweep for investment purposes with its financial institution. During 2021 and 2020, the Fund also invested its available funds in U.S. Treasury Securities and U.S. Government Agency Securities.

MANAGEMENT'S DISCUSSION AND ANALYSIS - (UNAUDITED)

# FINANCIAL ANALYSIS OF THE FUND (CONTINUED)

#### Assets (Continued)

#### 2021 (Continued)

The Fund recorded receivables in the amount of \$1,449,346 that consisted of \$53,596 of balances due from its members representing the members' deductible and co-insurance amounts on its Employment Practices Liability claims. The unbilled deductibles and co-insurance will be billed as the claims are closed. Additionally, recoverables from excess carriers represent amounts from claims that exceed retention levels in accordance with the Fund's excess insurance program. The balance of \$1,395,750 as of December 31, 2021, reflects amounts due from excess carriers under the Employment Practices Liability aggregate stop loss program during the 2016 and 2017 Fund years of \$935,532 and excess insurance for all other lines of business during the 2015 through 2021 Fund years of \$460,218.

Other assets include accrued interest and prepaid expense. The decrease in total assets from 2020 primarily resulted from a decrease in recoverable from excess carriers, offset by an increase in prepaid expense.

# **Liabilities**

The liability for unpaid losses and loss adjustment expenses reported in the financial statements includes case basis estimates of reported claims plus supplemental amounts for potential development of known claims and amounts for claims incurred but not yet reported. The ultimate liability for these claims has been calculated based upon loss projections utilizing certain assumptions and industry data. Management believes that its aggregate liability for unpaid losses and loss adjustment expenses at year end represents its best estimate, based upon the available data, of the amount necessary to cover the ultimate cost of losses; however, because of the limited population of insured risks, limited historical data and the nature of the coverage provided, it is not presently possible to determine whether actual loss experience will conform to the assumptions used in determining the estimated amounts for such liability at the statement of net position date. Accordingly, the ultimate liability could be in excess of or less than the amount indicated in the financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations.

Expenses payable represents the liability for expenses incurred at year end but not paid as of the statement of net position date.

#### **Results of Operations**

The following table summarizes the changes in results of operations between fiscal years 2022, 2021 and 2020:

	2022	2021	2020	2021-2022 \$ Increase (Decrease)	2021-2022 % Increase (Decrease)
Revenues Claims	\$ 17,537,389 (7,142,077)	\$8,396,395 (6,136,443)	\$7,968,318 (3,872,754)	\$ 9,140,994 (1,005,634)	109% (16%)
Expenses	(8,088,309)	(6,184,302)	(5,519,282)	(1,904,007)	(31%) 159%
Operating gain (loss) Net Investment income	6,726	(3,924,350) 396	(1,423,718) 73,229	6,231,353 6,330	1,598%
Changes in net position	\$ 2,313,729	\$ (3,923,954)	\$ (1,350,489)	6,237,683	159%

# MANAGEMENT'S DISCUSSION AND ANALYSIS - (UNAUDITED)

# FINANCIAL ANALYSIS OF THE FUND (CONTINUED)

#### **Results of Operations (Continued)**

Revenues consist of Fund member contributions. The changes in revenues and expenses were in line with budgets adopted for the year as required by the New Jersey Department of Banking and Insurance and the Department of Community Affairs, State of New Jersey.

#### **Cash Flow and Liquidity**

The following table summarizes the changes in cash flow and liquidity for the fiscal years ended December 31, 2022, 2021 and 2020:

	:	2022	 2021	 2020
Cash Flows from Operating Activities Cash Contributions Received from Participants and Other Sources Cash Payments for Goods and Services Cash Payments for Risk Transfer Premiums Cash Payments for Costs of Claims	(	9,574,114 (2,334,752) (5,751,807) (3,979,403)	\$ 8,290,089 (2,029,964) (4,165,572) (2,235,515)	\$ 5,937,450 (2,042,884) (3,470,180) (1,564,906)
Net Cash from Operating Activities	(	(2,491,848)	 (140,962)	 (1,140,520)
Cash Flows from Investing Activities Redemption of Investments Investment Income		1,907,547 5,003	 550,970 8,772	 1,073,689 79,958
Net Cash from Investing Activities		1,912,550	 559,741	 1,153,647
Net Change in Cash and Cash Equivalents		(579,298)	418,779	13,127
Cash and Cash Equivalents, Beginning of Year		707,230	288,451	275,324
Cash and Cash Equivalents, End of Year	\$	127,932	\$ 707,230	\$ 288,451

In order to provide for an increase in the yield on investments while managing credit risk, in 2022 and 2021 the Fund continued investing in U.S. Treasury and U.S. Government Agency Securities.

The remaining amount of cash and cash equivalents held by the Fund is kept in a Governmental Unit Deposit Protection Act ("GUDPA") approved account which enables the Fund to maintain optimum liquidity. When cash is channeled into securities, the Fund's investment strategy is to invest in those assets whose maturities are similar to the actuarial expected payout of the related losses and loss adjustment expenses. The Fund has sufficient cash resources to meet its statement of net position liabilities as they become due.

#### **DEBT ADMINISTRATION**

The Fund has no debt as of the date of this report.

#### CONTACTING THE FUND'S MANAGEMENT

This financial report is designed to provide its constituent members and their residents and taxpayers, and the Fund's customers, investors and creditors, with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the money it receives. If you have questions about this report or need additional information, please contact Jonathan Hall, Executive Director, Public Entity Joint Insurance Fund, NIP Group, Inc., 900 Route 9 North, Suite 503, Woodbridge, NJ 07095.

**INDEPENDENT AUDITORS' REPORT** 



## **INDEPENDENT AUDITORS' REPORT**

To the Honorable Chairperson and Board of Fund Commissioners of the Public Entity Joint Insurance Fund Woodbridge, New Jersey 07095

# **Report on the Audits of the Financial Statements**

## Opinion

We have audited the accompanying financial statements of the Public Entity Joint Insurance Fund (the "Fund"), as of and for the years ended December 31, 2022 and 2021, and the related notes to financial statements, which comprise the Fund's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above, except for the effects of any potential adjustments pertaining to the unaudited Incurred But Not Reported ("IBNR") reserve balance as described in the Basis for Qualified Opinion paragraph, present fairly, in all material respects, the financial position of the Fund as of December 31, 2022 and 2021, and the changes in financial position and cash flows thereof for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

## Basis for Qualified Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and audit requirements prescribed by the State of New Jersey, Departments of Community Affairs ("DCA") and Banking and Insurance ("DOBI"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audits of the Financial Statements section of our report. We are required to be independent of the Fund, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As permitted by the DCA and DOBI, audit procedures were not extended to the underlying actuarial assumptions for IBNR reserve amounts, as these assumptions are prepared by the Fund's actuary.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

# **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

## Auditors' Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and audit requirements prescribed by the DCA and DOBI, will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and audit requirements prescribed by the DCA and DOBI, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

# **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and ten year claims development information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

# Other Supplementary Information

Management is responsible for the supplemental schedules included in the financial statements. The supplemental schedules, as listed in the table of contents, do not include the basic financial statements and our auditors' report thereon. Our opinion on the basic financial statements does not cover the other supplementary information, and we do not express an opinion or any form of assurance thereon.

In connection with our audits of the basic financial statements, our responsibility is to read the other supplementary information and consider whether a material inconsistency exists between the other supplementary information and the basic financial statements, or the other supplementary information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other supplementary information exists, we are required to describe it in our report.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 28, 2023, on our consideration of the Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Fund's internal control over financial reporting.

Mercadien, P.C. Certified Public Accountants

June 28, 2023

**BASIC FINANCIAL STATEMENTS** 

STATEMENTS OF NET POSITION December 31, 2022 and 2021

		2022	2021
ASSETS			
Cash & Cash Equivalents	\$	127,932	\$ 707,230
Investments		746,774	2,654,321
Recoverables Recorded not Billed		1,524,501	1,449,346
Assessments Receivable		7,661,462	-
Accrued Interest		4,977	3,254
Prepaid Expense		1,204,723	534,709
Other Assets		24,284	24,574
Total Assets	\$	11,294,653	\$ 5,373,434
<u>LIABILITIES AND NET POSITION</u> Liabilities: Claims: Case Reserves	\$	7,810,643	\$ 6,613,095
IBNR Reserves	Ŧ	7,141,264	5,176,137
Claims Payable Expenses:		1,219,930	776,865
Accrued Expenses		53,748	51,998
Total Liabilities		16,225,585	12,618,095
Net Position (Deficit)	\$	(4,930,932)	\$ (7,244,661)

# STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION Years Ended December 31, 2022 and 2021

	2022	2021
<u>REVENUES</u> Assessments - Participating Members Special Assessments	\$    9,706,350 7,831,039	\$    8,396,395 
Total Revenues	17,537,389	8,396,395
EXPENSES Provision for Claims and Claim		
Adjustment Expense - Net	7,142,077	6,136,443
Excess Insurance Premiums	5,751,807	4,165,572
Administrative Expenses	2,336,502	2,018,730
Total Expenses	15,230,386	12,320,745
Operating Income (Loss)	2,307,003	(3,924,350)
Non-Operating Income:		
Net Investment Income	6,726	396
Total Non-Operating Income	6,726	396
Changes in Net Position	2,313,729	(3,923,954)
Net Position - Beginning of Year	(7,244,661)	(3,320,707)
Net Position - End of Year	\$ (4,930,932)	\$ (7,244,661)

# STATEMENTS OF CASH FLOWS

Years Ended December 31, 2022 and 2021

Cook Flows from Operating Activities	 2022	 2021
Cash Flows from Operating Activities Cash Contributions Received from Participants and Other Sources Cash Payments for Goods and Services Cash Payments for Risk Transfer Premiums Cash Payments for Costs of Claims	\$ 9,574,114 (2,334,752) (5,751,807) (3,979,403)	\$ 8,290,089 (2,029,964) (4,165,572) (2,235,515)
Net Cash from Operating Activities	 (2,491,848)	 (140,962)
Cash Flows from Investing Activities Redemption of Investments Investment Income	 1,907,547 5,003	 550,970 8,772
Net Cash from Investing Activities	 1,912,550	 559,741
Net Change in Cash and Cash Equivalents	(579,298)	418,779
Cash and Cash Equivalents, Beginning of Year	707,230	288,451
Cash and Cash Equivalents, End of Year	\$ 127,932	\$ 707,230
Reconciliation of Operating Income (Loss) to Net Cash from Operating Activities: Operating Income (Loss) Adjustment to Reconcile Operating Loss to Net Cash from Operating Activities: Change in Assets and Liabilities:	\$ 2,307,003	\$ (3,924,350)
Receivables & Prepaids Claim Reserves Accrued Expenses	 (8,406,341) 3,605,740 1,750	 47,798 3,746,824 (11,234)
Net Cash from Operating Activities	\$ (2,491,848)	\$ (140,962)

NOTES TO FINANCIAL STATEMENTS

#### NOTES TO FINANCIAL STATEMENTS

# A.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of the Fund**

The Public Entity Joint Insurance Fund (the "Fund") was established, effective January 1, 2014, in accordance with P.L. 1983, c.372 of the State of New Jersey, entitled "An Act Concerning Joint Insurance Funds for Local Units of Government", codified as N.J.S.A. 40A:10-1 et seq. The Department of Banking and Insurance ("DOBI") and the Department of Community Affairs ("DCA") of the State of New Jersey have been designated by statute as oversight agencies for joint insurance funds and have issued regulations governing the operations of these funds. The Fund provides for a pooling of the participants' insurable risks and the associated resources available to manage these risks. The Fund operates in accordance with its bylaws and its Plan of Risk Management and Annual Budget.

Participating entities generally must remain in the Fund for a minimum of three (3) years unless terminated by a majority vote of the Fund Commissioners or a two-thirds vote of the Executive Committee for nonpayment of assessments or continued noncompliance after written notice to comply with the bylaws or other obligations. The Fund has eight members in total for 2022 and 2021.

Member contributions to the Fund for claim payments are based on the actuarial assumptions determined by the Fund's actuary. The Commissioner of Insurance may order additional assessments to supplement the Fund's claim, loss retention or administrative accounts to ensure the payment of the Fund's obligations.

The Fund's administration is provided by an executive director/administrator. Fees paid to the administrative consultants encompass the administrative duties that are performed at the administrative consultant's office. Accordingly, the Fund does not maintain any fixed assets or incur payroll expense.

The following primary coverages are offered by the Fund to its members:

- a) Workers' Compensation
- b) General Liability
- c) Property Damage/APD
- d) Auto Liability
- e) Employment Practices Liability/Public Officials Liability

# **Reporting Entity**

Governmental Accounting Standards Board ("GASB") Codification Section 2100, "Defining Financial Reporting Entity" establishes standards to determine whether a governmental component unit should be included in the financial reporting entity. The basic criterion for inclusion or exclusion from the financial reporting entity is the exercise of oversight responsibility over agencies, boards and commissions by the primary government. The exercise responsibility includes financial interdependency, selection of governing authority, designation of management, ability to significantly influence operations, and accountability for fiscal matters. The Fund has determined that there were no additional entities required to be included in the reporting entity under the criteria as described above. In addition, the Fund is not includable in any other reporting entity on the basis of such criteria.

#### NOTES TO FINANCIAL STATEMENTS

## A.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Presentation and Accounting**

The financial statements of the Fund have been prepared in accordance with accounting principles generally accepted in the United States of America. The Fund's financial statements are presented as those of an enterprise fund. The focus of an enterprise fund is a measurement of economic resources, that is, the determination of change in net position, financial position and cash flows.

Enterprise funds are used to account for activities that are operated in a manner similar to private business enterprises.

The Fund uses the accrual basis of accounting, whereby income is recorded as earned and expenses are recognized as incurred.

#### **Income Taxes**

The Fund is a tax-exempt organization and is not subject to either federal or state income taxes.

#### Assessments

The gross claim fund assessment is determined by the actuary and, when combined with expense and excess premium projections, constitutes the Fund's budget. Assessments for participating municipalities are determined by underwriting criteria established by the Executive Committee.

#### **Unpaid Claims Liabilities**

The Fund establishes claims liabilities based on estimates of the ultimate cost of claims that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Estimated amounts of excess insurance recoverable on unpaid claims are deducted from the liability for unpaid claims. Because actual claim costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for coverages such as general liability. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made. Beginning in fiscal year 2021, the Fund discounts estimated claim liabilities as described in Note H. The recorded value of discounted estimated claim liabilities is subject to interest rate risk as the discount rate is based on management's estimate of potential investment portfolio performance.

In accordance with practices prescribed or permitted by the DCA and DOBI, the independent auditors' procedures were not extended to the underlying actuarial assumptions for Incurred But Not Reported (IBNR) reserve amounts since they are prepared by the Fund's actuary.

#### NOTES TO FINANCIAL STATEMENTS

## A.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Recoverables from Excess Carriers**

The Fund uses excess insurance agreements to reduce its exposure to large losses on certain types of insured events. Excess insurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Fund as direct insurer of the risks reinsured. The Fund does not report reinsured risks as liabilities unless it is probable that those risks will not be covered by reinsurers.

#### **Recoverables Recorded not Billed**

During the years ended December 31, 2022 and 2021, the Fund has recorded as accounts receivable recoverables due from members for claims expenses paid by the Fund based upon levels of self-retention. The Fund will bill these receivables to the members when the claim status is closed.

#### Administrative Expenses

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations and appointed officials pursuant to written fee guidelines submitted to and approved by a majority of the Commissioners.

#### **Claims Case Reserves**

Case reserves include estimated unpaid claim costs for claimants and allocated claims adjustment expenses as reported by the service agent.

#### Claims Incurred But Not Reported (IBNR) Reserves

In order to recognize claims incurred but not reported, a reserve is calculated by the Fund's actuary within an acceptable range from the estimated outstanding reserve.

IBNR reserves include:

- a) Known loss events that are expected to, at a later time, be presented as claims,
- b) Unknown loss events that are expected to become claims, and
- c) Expected future development on claims already reported.

#### Summary of Risk Management Program

A summary of the Fund's Risk Management Program is provided in Schedule E, which is included in the Supplemental Schedules section of this report.

#### Rounding

Some schedules in the financial statements may have dollar differences due to rounding adjustments.

NOTES TO FINANCIAL STATEMENTS

# **B.CASH AND CASH EQUIVALENTS**

Cash and cash equivalents includes amounts on deposit, money market accounts, and short-term investments with original maturities of ninety days or less.

Deposits were with contracted depository banks in interest-bearing accounts that were insured under the New Jersey Governmental Unit Deposit Protection Act ("GUDPA"). All such deposits are held in the Fund's name.

GUDPA permits the deposit of public funds in the State of New Jersey Cash Management Fund ("CMF") or in institutions located in New Jersey that are insured by the Federal Deposit Insurance Corporation ("FDIC") or by any other agencies of the United States that insure deposits. GUDPA requires public depositories to maintain collateral for deposits of public funds that exceed insurance limits as follows:

Each depository participating in the GUDPA system must pledge collateral equal to at least 5% of the average amount of its public deposits and 100% of the average amount of its public funds in excess of the lesser of 75% of its capital funds or \$200 million. The minimum 5% pledge applies to institutions that are categorized as "well capitalized" by federal banking standards. The percentage of the required pledge will increase for institutions that are less than "well capitalized."

No collateral is required for amounts covered by FDIC or National Credit Union Share Insurance Fund ("NCUSIF") insurance. The collateral which may be pledged to support these deposits includes obligations of state and federal governments, insured securities and other collateral approved by the DOBI. When the capital position of the depository deteriorates, or the depository takes an unusually large amount of public deposits, the DOBI requires additional collateral to be pledged.

If a governmental depository fails and the FDIC or NCUSIF insurance does not insure or pay out the full amount of public deposits, the collateral pledged to protect these funds would first be liquidated and paid out. If this amount is insufficient, other institutions holding public funds would be assessed pro rata up to 4% of their uninsured public funds. Although these protections do not constitute a 100% guarantee of the safety of all funds, no governmental unit under GUDPA has ever lost protected deposits.

As of December 31, 2022 and 2021, the carrying value of the Fund's cash and cash equivalents was \$127,932 and \$707,230, respectively. As of December 31, 2022 and 2021, the Fund's bank balances were \$1,199,776 and \$1,431,531, respectively, and were exposed to risk as follows:

	 2022	 2021
Insured and Collateralized	\$ 310,276	\$ 255,101
Uninsured and Collateralized	 889,500	 1,176,430
Total	\$ 1,199,776	\$ 1,431,531

NOTES TO FINANCIAL STATEMENTS

# **B.CASH AND CASH EQUIVALENTS (CONTINUED)**

#### Deposits

Custodial credit risk is the risk that in the event of a bank failure, the local unit's deposits may not be returned to it. As of December 31, 2022 and 2021, with respect to the Fund's bank balances, \$310,276 and \$255,101, respectively, were covered by federal depository insurance and \$889,500 and \$1,176,430, respectively, were covered by the collateral pool maintained by the banks as required by New Jersey statutes. The Fund adheres to the requirements of the GUDPA statute.

Concentration of Credit Risk – This is the risk associated with the amount of investments the Fund has with any one issuer that exceeds five percent or more of its total investments. Investments issued or explicitly guaranteed by the U.S. government and the CMF are excluded from this requirement. None of the investments held by the Fund are exposed to concentration of credit risk.

Credit Risk – This is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. In general, the Fund does not have an investment policy regarding credit risk, however, the Fund had no investments that were subject to credit risks as of December 31, 2022 and 2021.

Interest Rate Risk – This is the risk that changes in interest rates will adversely affect the fair value of an investment. The Fund does not have a formal policy that limits investment maturities as a means of managing its exposure to fair value losses arising from interest rate fluctuations. However, its practice is to hold investments to maturity.

# **C.INVESTMENTS**

New Jersey statutes and the cash management plan of the Fund's Board of Commissioners permit the Fund to purchase the following types of investments:

- a. Bonds or other obligations of the United States of America or obligations guaranteed by the United States of America.
- b. Any federal agency or instrumentality obligation authorized by Congress that matures within 397 days from the dates of purchase, and has a fixed rate of interest not dependent on any index or external factors.
- c. Bonds or other obligations of the local unit or bonds or other obligations of school districts of which the local unit is a part or within which the school district is located; or bonds or other obligations, having a maturity date not exceeding 397 days, approved by the Division of Investment of the Department of Treasury for investment by local units.
- d. Government money market mutual funds.
- e. Repurchase agreements of fully collateralized securities, subject to rules and conditions established by the DCA.
- f. Local government investment pools.
- g. Deposits with the CMF.

## NOTES TO FINANCIAL STATEMENTS

## C. INVESTMENTS (CONTINUED)

Investments are recorded at market value based on quoted market prices.

Investments at year end are categorized to give an indication of the level of risk assumed by the Fund. The categories are described as follows:

Category A –Insured, registered or securities held by the Fund or its agent in the Fund's name.

Category B – Uninsured and unregistered with securities held by the counterparty's trust department or agent in the Fund's name.

Category C – Uninsured and unregistered with securities held by the counterparty, or its trust department or agent, but not in the Fund's name.

The Fund's Level 1 investments at December 31, 2022 and 2021, are categorized as follows:

		_	Market Value			
	Risk Category		2022		2021	
U.S. Treasury Securities	А	\$	746,774	\$	2,654,321	
		\$	746,774	\$	2,654,321	

Based upon existing investment policies, the Fund is generally not exposed to interest rate risk as, depending upon market conditions, investments can be held to maturity. Also, investments held are limited to U.S. Treasury or U.S. Government Agency securities, thereby mitigating credit risk and concentration of credit risk, nor are the Fund's deposits and investments exposed to foreign currency risks.

As of December 31, 2022 and 2021, the Fund had net unrealized investment losses in the amount of \$4,028 and \$7,692, respectively, which represent the difference between investment market value and cost basis. The composition of the net investment income as shown in the statements of revenues, expenses and changes in net position for years ended December 31, 2022 and 2021, are as follows:

	2022		 2021
Change in unrealized investment gains/(losses)	\$	3,664	\$ (17,971)
Realized loss on investments		(18,025)	(11,356)
Interest income		21,087	 29,723
	\$	6,726	\$ 396

# D. PERMANENT FUND TRANSFERS

Permanent inter-trust fund transfers are made upon the approval of the Commissioners, following prior written notification to the Commissioners of DOBI and the DCA.

Inter-year fund transfers require prior approval of the DCA and DOBI. The fund may seek approval from the Commissioners to make inter-year fund transfers at any time from a claims or loss retention trust account from any year which has been completed for at least 24 months. The inter-year fund transfer may be in any amount subject to the limitation that after the transfer, the remaining net current surplus must equal or exceed the surplus retention requirement calculated according to regulation.

NOTES TO FINANCIAL STATEMENTS

# D. PERMANENT FUND TRANSFERS (CONTINUED)

The membership for each fiscal year involving inter-year fund transfers must be identical between fiscal years. This requirement may be waived by the Commissioners provided the fund demonstrates it maintains records of each member's pro rata share of each claim or loss retention account, and that the transfer may be made so that any potential dividend shall not be reduced for a member that did not participate in the year receiving the transfer.

All fund transfers are recognized at the time actual transfers take place. There were no such transfers during 2022 or 2021.

# E. RETURN OF SURPLUS

Refunds are recognized upon authorization of the Commissioners. Any reserves for a Fund year in excess of the amount necessary to fund all obligations for that fiscal year as certified by the Fund's actuary may be declared to be refundable by the Fund, subject to the effective time periods set forth by regulation. The initial and any subsequent refund for any year from a Claim or Loss Retention Account is subject to the limitation that after the refund, the remaining net current surplus must equal or exceed the surplus retention requirement calculated according to regulation. A full and final refund is not allowed until all case reserves and IBNR reserves are closed.

## F. MINIMUM SURPLUS (NET POSITION) REQUIREMENT

The State of New Jersey has no statutory minimum surplus requirement.

# G. DEFICIT (NET POSITION)

The Fund will liquidate any deficit in a net position year by transferring from another net position year or by assessing members for additional contributions, in accordance with applicable New Jersey statutes and regulations.

At December 31, 2022 and 2021, the following Fund years' unrestricted net position were in a deficit position:

Fund Year	 2022	 2021
2014	\$ (142,861)	\$ (136,226)
2015	-	(1,023,717)
2016	138,872	(566,228)
2017	451	(656,778)
2018	(436,508)	(224,109)
2019	(107,691)	(2,174,267)
2020	(1,433,690)	(492,119)
2021	(900,711)	(1,971,223)
2022	(2,048,797)	-

In 2022, the Fund authorized supplemental assessments to all members totaling \$7,244,644 based on fund years 2014 through 2020 due to their deficit status, to be received in accordance with a five-year installment plan. The Fund also authorized retrospective rating plan assessments totaling \$586,375 to certain members who elected a retrospective loss experience ratings plan. At December 31, 2022 and 2021, assessments receivable were \$7,661,462 and \$0, respectively.

Management will continue to monitor each Fund year to minimize further losses and increased deficits and will confer with the DOBI.

#### NOTES TO FINANCIAL STATEMENTS

#### H. LOSS RESERVES

The liability for unpaid losses and loss adjustment expenses represents an estimate of the ultimate net cost of all losses and loss adjustment expenses incurred but not yet paid as of December 31, 2022 and 2021. This estimate is based on the estimated ultimate cost of settling the claims considering the historical experience of the Fund, various other industry statistics, including effects of inflation and other societal or economic factors, and the Fund's self-insured retention level.

The estimate of outstanding losses was recorded by the Fund as of December 31, 2022 and 2021, based on an actuarial determined range of estimates.

Actuarial Standard of Practice No. 36 states, "the actuary may determine a range of reasonable estimates that reflects the uncertainties associated with analyzing the reserves due to which the management believes that the liability for unpaid losses is adequate to cover the ultimate cost of reported and unreported claims incurred but not yet paid. However, the ultimate cost may be more or less than the estimated liability." The unpaid losses are stated net of any recoveries from excess-loss insurance. The Fund has created a loss reserve for any reported and potential unreported losses which have taken place but in which the Fund has not received notices or reports of losses. Amounts shown as negative loss reserves, if any, represent payments to the claims servicing agent in excess of claims paid and case reserves on the Fund's loss runs. These amounts, if any, are shown on the statements of net position as accounts receivable.

The Fund also purchases excess insurance policies, which provide coverage to the Fund for claims in excess of \$750,000 for workers' compensation claims, \$500,000 for general liability and automobile liability claims, \$500,000 for employment practices liability claims, and \$500,000 for public officials liability claims. Excess insurance policy coverages vary by member for property and auto physical damage claims.

For the years 2014 and 2015, an "inner corridor endorsement" was put in place for workers' compensation claims with a limit of \$250,000 per claim and \$250,000 in total. For 2016 and subsequent, the limit was increased to \$250,000 per claim and \$500,000 in total.

The Fund established an all lines of business stop loss aggregate for the years 2014 through 2020. The Fund did not establish an all lines of business stop loss aggregate for the years 2021 and 2022.

A contingent liability exists with respect to insurance coverage, which would become an actual liability in the event the insuring company might be unable to meet its obligations to the Fund under existing insurance agreements.

# NOTES TO FINANCIAL STATEMENTS

# H.LOSS RESERVES (CONTINUED)

The following table sets forth the case reserves for reported claims and reserves for claims related to IBNR established for each respective fund year at December 31, 2022, which have been estimated by the Fund's management.

	Pro	perty Fund	Li	General ability Fund	utomotive bility Fund	Workers' mpensation Fund	 egate cop	Corri Loss		Total
2014 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	27,811	\$ -	\$ 13,553	\$ -	\$	-	\$ 41,364
Reported (IBNR)		6,842		63,385	3,842	1,433	-		-	75,502
	\$	6,842	\$	91,196	\$ 3,842	\$ 14,987	\$ -	\$	-	\$ 116,866
2015 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	-	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -
	\$	-	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -
2016 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	-	\$ 39,993	\$ 70,485	\$ -	\$	-	\$ 110,478
Reported (IBNR)		14,645		40,238	 2,494	 46,471	 		-	 103,848
	\$	14,645	\$	40,238	\$ 42,487	\$ 116,956	\$ -	\$	-	\$ 214,326
2017 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	-	\$	371,535 -	\$ 76,120 -	\$ -	\$ -	\$	-	\$ 447,655 -
, , ,	\$	-	\$	371,535	\$ 76,120	\$ -	\$ -	\$	-	\$ 447,655
2018 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	897 53,215	\$	696,619 88,114	\$ 2,368	\$ 185,553 51,900	\$ -	\$	-	\$ 883,069 195,597
	\$	54,113	\$	784,733	\$ 2,368	\$ 237,452	\$ -	\$	-	\$ 1,078,666
2019 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	7,466 124,357	\$	1,192,909 205,910	\$ 144,578 5,534	\$ 341,066 121,283	\$ -	\$	-	\$ 1,686,019 457,084
	\$	131,823	\$	1,398,819	\$ 150,112	\$ 462,349	\$ 	\$	<u> </u>	\$ 2,143,103
2020 Fund Year: Case Reserves Losses Incurred But Not	\$	1,700	\$	820,164	\$ 449,162	\$ 812,010	\$ -	\$	-	\$ 2,083,035
Reported (IBNR)		258,220		427,561	 11,492	 251,836	 		-	 949,109
	\$	259,920	\$	1,247,725	\$ 460,654	\$ 1,063,845	\$ -	\$	-	\$ 3,032,144
2021 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	136,657 670,530	\$	781,231 1,110,262	\$ 41,683 29,842	\$ 893,198 653,950	\$	\$	-	\$ 1,852,769 2,464,584
Reported (IDINIT)	\$	807,188	\$	1,891,493	\$ 71,525	\$ 1,547,148	\$ 	\$	<u> </u>	\$ 4,317,353
2022 Fund Year: Case Reserves Losses Incurred But Not	\$	265,233	\$	158,626	\$ 202	\$ 282,195	\$ -	\$	-	\$ 706,256
Reported (IBNR)		787,778		1,304,402	 35,061	 768,299	 		-	 2,895,540
	\$	1,053,011	\$	1,463,028	\$ 35,263	\$ 1,050,494	\$ -	\$	-	\$ 3,601,796

# NOTES TO FINANCIAL STATEMENTS

# H.LOSS RESERVES (CONTINUED)

The following table sets forth the case reserves for reported claims and reserves for claims related to IBNR established for each respective fund year at December 31, 2021, which have been estimated by the Fund's actuary.

	Pr	operty Fund	Lia	General ability Fund		utomotive bility Fund		Workers' mpensation Fund		egate top		ridor ses		Total
2014 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	29,738	\$	-	\$	11,441	\$	-	\$	-	\$	41,179
Reported (IBNR)		6,149		56,965		3,821		1,288		-		-		68,223
	\$	6,149	\$	86,703	\$	3,821	\$	12,729	\$	-	\$	-	\$	109,402
2015 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
2016 Fund Year: Case Reserves Losses Incurred But Not	\$	-	\$	269,340	\$	78,138	\$	262,994	\$	-	\$	-	\$	610,472
Reported (IBNR)		12,014		33,011		2,045		38,122		-		-	_	85,192
	\$	12,014	\$	302,351	\$	80,183	\$	301,116	\$	-	\$	-	\$	695,664
2017 Fund Year: Case Reserves Losses Incurred But Not Reported (IBNR)	\$	-	\$	452,576 40,426	\$	76,149 6,802	\$	288,850 25,801	\$	-	\$	-	\$	817,575 73,029
	\$		\$	493,002	\$	82,951	\$	314,651	\$		\$		\$	890,604
	ψ		ψ	493,002	φ	02,951	φ	514,051	φ		Ψ		φ	090,004
2018 Fund Year: Case Reserves Losses Incurred But Not	\$	2,564	\$	744,170	\$	107,769	\$	186,301	\$	-	\$	-	\$	1,040,804
Reported (IBNR)	_	63,858		105,737		2,842	_	62,280		-		-		234,717
	\$	66,422	\$	849,907	\$	110,611	\$	248,581	\$	-	\$	-	\$	1,275,521
2019 Fund Year: Case Reserves Losses Incurred But Not	\$	9,764	\$	1,560,554	\$	109,275	\$	387,446	\$	-	\$	-	\$	2,067,039
Reported (IBNR)		218,426		361,670		9,721		213,025		-		-		802,842
	\$	228,190	\$	1,922,224	\$	118,996	\$	600,471	\$	-	\$	-	\$	2,869,881
2020 Fund Year: Case Reserves Losses Incurred But Not	\$	32,671	\$	431,014	\$	75,291	\$	342,300	\$	-	\$	-	\$	881,276
Reported (IBNR)	_	381,392	_	631,507		16,974	_	371,960		-		-		1,401,833
	\$	414,063	\$	1,062,521	\$	92,265	\$	714,260	\$	-	\$	-	\$	2,283,109
2021 Fund Year: Case Reserves Losses Incurred But Not	\$	331,200	\$	391,339	\$	916	\$	431,295	\$	-	\$	-	\$	1,154,750
Reported (IBNR)		682,968		1,130,857		30,396		666,080		-		-		2,510,301
	\$	1,014,168	\$	1,522,196	\$	31,312	\$	1,097,375	\$	-	\$		\$	3,665,051

NOTES TO FINANCIAL STATEMENTS

# **H.LOSS RESERVES (CONTINUED)**

With regard to the IBNR reserves totaling \$7,141,264 and \$5,176,137 at December 31, 2022 and 2021, respectively, the amounts recorded were determined by the Fund's management, who estimated the IBNR reserves to be approximate to the discounted low estimate of the actuarially estimated IBNR reserves. The discounted actuarial central estimates of approximately \$8,209,829 and \$6,405,159, respectively, were significantly higher than historic IBNR reserves due to different assumptions and methods used (the Fund engaged a new actuary firm beginning in 2021). To account for the inherent uncertainty of the establishment of the IBNR reserves and to normalize any impacts from changes in actuarial methods and assumptions, in 2022 management has begun prorating the recognition of the actuarial central estimate over a three-year period, with the actuarial central estimate being recorded in full as of December 31, 2024.

The undiscounted amounts of the case and IBNR reserves as of December 31, 2022, approximately \$9,165,642 and \$9,906,049, respectively, differ from the carrying values of \$7,810,643, and \$7,141,264, respectively, due to the case and IBNR reserves being discounted at an interest rate of 4.664%, which was estimated by management and is based on the 2-year treasury annual interest rate as of February 23, 2023. The undiscounted amounts of the case and IBNR reserves as of December 31, 2021, approximately \$7,229,300 and \$5,658,448, respectively, differ from the carrying values of \$6,613,095 and \$5,176,137, respectively, due to the case and IBNR reserves being discounted at an interest rate of 2.589%, which was estimated by management and is based on the 2-year treasury annual interest rate as of May 23, 2022.

# I. RELATED PARTIES

The Fund pays underwriting fees, risk management fees, and claims handling fees to an affiliated company of the Fund's administrator. For the years ended December 31, 2022 and 2021, the Fund paid \$1,261,939 and \$1,079,943, respectively, to the Fund's administrator as per the management agreement.

# J. CHANGES IN UNPAID CLAIMS AND LIABILITIES

As discussed in Note A, the Fund establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and unrelated allocated claims adjustment expenses.

The following represents changes in those aggregate reported case reserves for the Fund during 2022 and 2021, and for all open Fund years, net of excess insurance recoveries.

NOTES TO FINANCIAL STATEMENTS

# J. CHANGES IN UNPAID CLAIMS AND LIABILITIES (CONTINUED)

	2022	2021
Total Unpaid Claims and Claims Adjustment Expenses – All Fund Years – Beginning of Year	\$ 6,613,095	\$ 4,939,691
Incurred Claims and Claims Adjustment Expenses: Provision for Insured Events – Current Year	1,358,682	1,673,142
Changes in Provision for Insured Events – Prior Years	3,818,269	2,235,777
Total Incurred Claims and Claims Adjustment Expenses -		
All Fund Years - Subtotal	5,176,951	3,908,919
Subtotal	11,790,046	8,848,610
Payments:		
Claims and Claims Adjustment Expenses	(3,979,403)	(2,235,515)
Total Unpaid Claims and Claims Adjustment Expenses – All		
Fund Years – End of Year	\$ 7,810,643	\$ 6,613,095

# K. PENDING LITIGATION

The Fund has not been named in any lawsuits. In addition, there are no matters of pending or threatened litigation involving the Fund.

# L. PENDING GOVERNMENTAL ACCOUNTING STANDARDS BOARD (GASB) STATEMENT

The GASB has issued Statement No. 100, "Accounting Changes and Error Corrections-an amendment of GASB Statement No. 62." This statement is required to be adopted by the Fund for the year ending December 31, 2024. The Fund has not determined the effect of Statement No. 100 on the financial statements.

# M. SUBSEQUENT EVENTS

Management has evaluated events subsequent to December 31, 2022 through June 28, 2023, noting no significant subsequent events requiring disclosure.

REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)

# TEN YEAR CLAIMS DEVELOPMENT INFORMATION (UNAUDITED)

					YEAR				
	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Underwriting Income-Required Contributions Special Assessments	\$ 4,012,909 -	\$ 5,864,126 -	\$ 6,347,965 -	\$ 6,933,139 -	\$ 7,032,520 -	\$ 7,310,565 -	\$ 7,968,318 -	\$ 8,396,395 -	\$     9,706,3 7,831,0
Investment Income	484	(698)	27,540	24,411	80,218	34,965	29,260	127	1,
	4,013,393	5,863,428	6,375,505	6,957,550	7,112,738	7,345,530	7,997,578	8,396,522	17,538,
Excess Insurance Premiums	1,538,932	2,424,689	2,618,761	2,797,380	3,153,664	3,447,031	3,470,180	4,165,572	5,751,5
Administrative Expenses	1,005,562	1,469,005	1,536,294	1,686,818	1,707,611	1,873,146	2,049,102	2,018,730	2,336,
	2,544,494	3,893,694	4,155,055	4,484,198	4,861,275	5,320,177	5,519,282	6,184,302	8,088,3
Estimated Incurred Claims-End of Policy									
Year	829,676	1,092,259	557,645	1,200,295	724,364	1,160,840	1,044,890	1,673,142	1,358,
Cumulative Paid Claims:									
End of Policy Year	120,933	453,920	282,911	603,954	451,119	612,387	324,473	518,392	652,4
One Year Later	279,794	1,203,432	641,493	1,052,391	562,520	789,274	688,446	769,177	
Two Years Later	792,022	2,071,257	1,138,092	1,369,505	815,336	1,345,948	1,373,173	-	
Three Years Later	1,075,705	2,718,748	1,552,764	2,004,315	1,208,540	2,182,163	-	-	
Four Years Later	1,338,539	2,948,450	2,001,963	2,284,396	1,842,721	-	-	-	
Five Years Later	1,339,745	3,000,000	2,126,215	2,727,344	-	-	-	-	
Six Years Later	1,516,276	3,000,000	2,468,939	-	-	-	-	-	
Seven Years Later	1,515,216	3,000,000	-	-	-	-	-	-	
Eight Years Later	1,650,613	-	-	-	-	-	-	-	
Nine Years Later	-	-	-	-	-	-	-	-	
Cumulative Incurred Claims:									
End of Policy Year	829,676	1,092,259	557,645	1,200,295	724,364	1,160,840	1,044,890	1,673,142	1,358,0
One Year Later	1,461,023	2,449,998	1,281,531	1,835,894	866,861	2,242,940	1,569,722	2,621,946	
Two Years Later	1,889,715	3,063,653	1,868,622	2,867,016	1,844,863	3,412,987	3,456,208	-	
Three Years Later	2,083,331	3,000,000	2,308,196	3,175,000	2,249,344	3,868,182	-	-	
Four Years Later	1,770,991	3,000,000	2,535,035	3,101,971	2,725,790	-	-	-	
Five Years Later	2,056,406	3,000,000	2,736,687	3,174,999	-	-	-	-	
Six Years Later	1,548,600	3,000,000	2,579,417	-	-	-	-	-	
Seven Years Later	1,556,395	3,000,000	-	-	-	-	-	-	
Eight Years Later	1,691,977	-	-	-	-	-	-	-	
Nine Years Later	-	-	-	-	-	-	-	-	

Increase in Cumulative Incurred Claims from End of Policy Year \$ 862,301 \$ 1,907,741 \$ 2,021,772 \$ 1,974,704 \$ 2,001,426 \$ 2,707,342 \$ 2,411,318 \$ 948,804

\$

Exhibit A

SUPPLEMENTAL SCHEDULES (UNAUDITED)

# OPERATING RESULTS ANALYSIS – ALL YEARS COMBINED Year Ended December 31, 2022

Schedule A

	COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS	
1. Underwriting Income: Regular Contributions Special Assessments	\$ 2,007,655 844,611 2,852,266	\$ 8,427,040 3,490,168 11,917,208	\$ 1,458,732 562,575 2,021,307	\$ 7,545,413 2,933,685 10,479,098	\$ - - -	\$ - - -	\$ 28,416,669 	\$ 15,716,784 	\$ 63,572,293 7,831,039 71,403,332	
2. Incurred Liabilities: Claims Expenses	9,611,059 	22,962,281	2,552,549	15,295,971 -	-	(1,388,249)	- 29,368,024	15,682,764	49,033,611 45,050,788	
Total Liabilities	9,611,059	22,962,281	2,552,549	15,295,971		(1,388,249)	29,368,024	15,682,764	94,084,399	
3. Underwriting Surplus/(Deficit)	(6,758,793)	(11,045,073)	(531,242)	(4,816,873)		1,388,249	(951,355)	34,020	(22,681,067)	
<ol> <li>Adjustments: Investment Activity (Realized/Unrealized) Recoveries</li> </ol>	4,070,827	- 7,879,387	- 1,010,776	4,454,158				334,987	334,987 17,415,148	
Total Adjustments	4,070,827	7,879,387	1,010,776	4,454,158				334,987	17,750,135	
5. Gross Operating Surplus/(Deficit)	(2,687,966)	(3,165,686)	479,534	(362,715)		1,388,249	(951,355)	369,007	(4,930,932)	
6. Return of Surplus							<u> </u>		<u> </u>	
7. Net Current Position/(Deficit)	\$ (2,687,966)	\$ (3,165,686)	\$ 479,534	\$ (362,715)	\$-	\$ 1,388,249	\$ (951,355)	\$ 369,007	\$ (4,930,932)	

# 2022 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

Schedule A-1

	COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS			
1. Underwriting Income: Regular Contributions Special Assessment	\$ 191,375 47,248 238,623	\$ 1,110,242 274,102 1,384,345	\$ 145,191 35,845 181,036	\$ 928,287 229,180 1,157,467	\$ 4,986,564 - 4,986,564	\$ 2,344,691 	\$ 9,706,350 586,376 10,292,726			
2. Incurred Liabilities: Claims Expenses	1,463,362	1,485,269	36,263	1,272,203	5,751,807	2,336,502	4,257,097 8,088,309			
Total Liabilities	1,463,362	1,485,269	36,263	1,272,203	5,751,807	2,336,502	12,345,405			
3. Underwriting Surplus/(Deficit)	(1,224,739)	(100,925)	144,774	(114,736)	(765,243)	8,189	(2,052,679)			
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries			:			1,007	1,007 2,875			
Total Adjustments	2,875					1,007	3,882			
5. Gross Operating Surplus/(Deficit)	(1,221,864)	(100,925)	144,774	(114,736)	(765,243)	9,197	(2,048,797)			
6. Return of Surplus										
7. Net Current Position/(Deficit)	\$ (1,221,864)	\$ (100,925)	\$ 144,774	\$ (114,736)	\$ (765,243)	\$ 9,197	\$ (2,048,797)			
Current Year Claims Prior Year Claims	\$   1,463,362 	\$ 1,485,269 	\$	\$       1,272,203 	\$ - 	\$ - -	\$     4,257,097 			
Net Change in Claims Liabilities	\$ 1,463,362	\$ 1,485,269	\$ 36,263	\$ 1,272,203	\$-	\$	\$ 4,257,097			

# 2021 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

Schedule A-2

	COVERAGES AND OTHER ACCOUNTS							
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS	
1. Underwriting Income: Regular Contributions Special Assessment	\$ 247,058 199,306 446,364	\$ 1,168,099 942,329 2,110,428	\$ 151,252 122,018 273,271	\$ 877,097 707,572 1,584,669	\$ 3,978,873 	\$ 1,974,016 - 1,974,016	\$ 8,396,395 1,971,225 10,367,620	
2. Incurred Liabilities: Claims Expenses	4,831,605	2,050,853	76,217	1,740,526	4,165,572	2,018,730	8,699,201 6,184,302	
Total Liabilities	4,831,605	2,050,853	76,217	1,740,526	4,165,572	2,018,730	14,883,503	
3. Underwriting Surplus/(Deficit)	(4,385,241)	59,575	197,054	(155,857)	(186,699)	(44,715)	(4,515,882)	
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries	- 3,612,671					2,500	2,500 3,612,671	
Total Adjustments	3,612,671					2,500	3,615,171	
5. Gross Operating Surplus/(Deficit)	(772,570)	59,575	197,054	(155,857)	(186,699)	(42,214)	(900,711)	
6. Return of Surplus								
7. Net Current Position/(Deficit)	\$ (772,570)	\$ 59,575	\$ 197,054	\$ (155,857)	\$ (186,699)	\$ (42,214)	\$ (900,711)	
Current Year Claims Prior Year Claims	\$ 4,831,605 5,065,962	\$ 2,050,853 1,599,211	\$ 76,217 36,004	\$	\$ - -	\$	\$ 8,699,201 7,885,250	
Net Change in Claims Liabilities	\$ (234,357)	\$ 451,642	\$ 40,213	\$ 556,453	\$-	\$	\$ 813,950	

# 2020 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

Schedule A-3

		COVERAGES AND OTHER ACCOUNTS							
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS		
1. Underwriting Income: Regular Contributions Special Assessment	\$ 212,350 40,586 252,936	\$ 1,478,108 282,505 1,760,613	\$ 167,383 31,991 199,374	\$ 716,995 137,036 854,031	\$ 3,415,728 	\$ 1,977,754 	\$ 7,968,318 492,119 8,460,436		
2. Incurred Liabilities: Claims Expenses	634,552 	2,731,380	558,215	3,318,246	- 3,470,188	2,049,102	7,242,392 5,519,290		
Total Liabilities	634,552	2,731,380	558,215	3,318,246	3,470,188	2,049,102	12,761,683		
3. Underwriting Surplus/(Deficit)	(381,616)	(970,767)	(358,840)	(2,464,215)	(54,460)	(71,348)	(4,301,247)		
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries	- 1,000	- 823,943	-	2,012,132	-	30,481	30,481 2,837,075		
Total Adjustments	1,000	823,943		2,012,132		30,481	2,867,556		
5. Gross Operating Surplus/(Deficit)	(380,616)	(146,824)	(358,840)	(452,083)	(54,460)	(40,867)	(1,433,690)		
6. Return of Surplus									
7. Net Current Position/(Deficit)	\$ (380,616)	\$ (146,824)	\$ (358,840)	\$ (452,083)	\$ (54,460)	\$ (40,867)	\$ (1,433,690)		
Current Year Claims Prior Year Claims	\$ 634,552 815,132	\$ 2,731,380 1,138,924	\$    558,215 112,978	\$ 3,318,246 2,278,629	\$ - 	\$	\$ 7,242,392 4,345,662		
Net Change in Claims Liabilities	\$ (180,580)	\$ 1,592,456	\$ 445,237	\$ 1,039,617	<u> </u>	<u>\$</u> -	\$ 2,896,730		

#### 2019 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

	COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS			
1. Underwriting Income: Regular Contributions Special Assessment	\$ 229,224 267,128 496,353	\$ 897,639 1,046,071 1,943,710	\$ 156,053 181,858 337,911	\$ 582,834 679,209 1,262,043	\$ 3,641,802  3,641,802	\$ 1,803,014 	\$ 7,310,567 2,174,266 9,484,832			
2. Incurred Liabilities: Claims Expenses	500,657	3,269,969	152,767	1,988,425	3,447,031	1,873,146	5,911,817 5,320,177			
Total Liabilities	500,657	3,269,969	152,767	1,988,425	3,447,031	1,873,146	11,231,994			
3. Underwriting Surplus/(Deficit)	(4,305)	(1,326,258)	185,144	(726,382)	194,771	(70,132)	(1,747,162)			
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries		- 845,000	-	- 741,551		52,920	52,920 1,586,551			
Total Adjustments		845,000		741,551		52,920	1,639,471			
5. Gross Operating Surplus/(Deficit)	(4,305)	(481,258)	185,144	15,169	194,771	(17,212)	(107,691)			
6. Return of Surplus										
7. Net Current Position/(Deficit)	\$ (4,305)	\$ (481,258)	\$ 185,144	\$ 15,169	\$ 194,771	\$ (17,212)	\$ (107,691)			
Current Year Claims Prior Year Claims	\$ 500,657 614,670	\$ 3,269,969 3,252,522	\$ 152,767 120,496	\$	\$ - 	\$	\$ 5,911,817 6,197,684			
Net Change in Claims Liabilities	\$ (114,013)	\$ 17,447	\$ 32,271	\$ (221,571)	\$ -	\$-	\$ (285,867)			

#### 2018 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

	COVERAGES AND OTHER ACCOUNTS										
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS			
1. Underwriting Income: Regular Contributions Special Assessment	\$ 295,049 30,462 325,511	\$ 903,354 93,265 996,619	\$ 177,778 18,354 196,132	\$ 794,517 82,028 876,544	\$ - - -	\$ 3,108,490  3,108,490	\$ 1,753,333 	\$ 7,032,521 224,108 7,256,629			
2. Incurred Liabilities: Claims Expenses	486,004	2,119,123	538,413	513,355		3,153,664	1,707,610	3,656,895 4,861,274			
Total Liabilities	486,004	2,119,123	538,413	513,355		3,153,664	1,707,610	8,518,169			
3. Underwriting Surplus/(Deficit)	(160,493)	(1,122,505)	(342,281)	363,189		(45,174)	45,723	(1,261,541)			
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries		- 511,816	222,483		-	-	89,524	89,524 735,508			
Total Adjustments	1,209	511,816	222,483				89,524	825,032			
5. Gross Operating Surplus/(Deficit)	(159,284)	(610,689)	(119,798)	363,189		(45,174)	135,247	(436,508)			
6. Return of Surplus								<u> </u>			
7. Net Current Position/(Deficit)	\$ (159,284)	\$ (610,689)	\$ (119,798)	\$ 363,189	<u>\$ -</u>	\$ (45,174)	\$ 135,247	\$ (436,508)			
Current Year Claims Prior Year Claims	\$ 486,004 498,313	\$ 2,119,123 1,873,642	\$     538,413 190,099	\$	\$ - 	\$ - 	\$ - -	\$ 3,656,895 3,030,477			
Net Change in Claims Liabilities	\$ (12,309)	\$ 245,481	\$ 348,314	\$ 44,933	\$ -	<u>\$ -</u>	\$-	\$ 626,419			

# 2017 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

				COVERAGES AND	OTHER ACCOUN	ITS			
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
1. Underwriting Income: Regular Contributions Special Assessment	\$ 294,925 78,970 373,895	\$ 1,011,479 270,835 1,282,314	\$ 199,017 53,289 252,306	\$ 947,425 253,684 1,201,108	\$ - - -	\$ - - -	\$ 2,741,212 	\$ 1,739,083 - 1,739,083	\$ 6,933,141 656,777 7,589,918
2. Incurred Liabilities: Claims Expenses	590,463	2,518,172	95,818	1,544,811		(595,241)	2,797,380	- 1,686,817	4,154,023 4,484,197
Total Liabilities	590,463	2,518,172	95,818	1,544,811		(595,241)	2,797,380	1,686,817	8,638,220
3. Underwriting Surplus/(Deficit)	(216,568)	(1,235,858)	156,488	(343,703)		595,241	(56,168)	52,266	(1,048,303)
<ol> <li>Adjustments: Investment Activity (Realized/Unrealized) Recoveries</li> </ol>	- 152,491	826,533						69,729	69,729 979,024
Total Adjustments	152,491	826,533						69,729	1,048,754
5. Gross Operating Surplus/(Deficit)	(64,077)	(409,325)	156,488	(343,703)		595,241	(56,168)	121,995	451
6. Return of Surplus						<u> </u>			<u> </u>
7. Net Current Position/(Deficit)	\$ (64,077)	\$ (409,325)	\$ 156,488	\$ (343,703)	<u>\$ -</u>	\$ 595,241	\$ (56,168)	\$ 121,995	\$ 451
Current Year Claims Prior Year Claims	\$ 590,463 596,213	\$ 2,518,172 3,136,296	\$	\$	\$ - 194,027	\$ (595,241) (388,054)	\$ - -	\$	\$ 4,154,023 4,941,991
Net Change in Claims Liabilities	\$ (5,750)	\$ (618,124)	\$ (6,831)	\$ 243,950	\$ (194,027)	\$ (207,187)	\$ -	\$ -	\$ (787,968)

#### 2016 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

	COVERAGES AND OTHER ACCOUNTS									
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS		
1. Underwriting Income: Regular Contributions Special Assessment	\$ 256,782 67,041 323,823	\$ 779,037 203,393 982,430	\$ 156,874 40,957 197,831	\$ 976,075 254,836 1,230,911	\$ - - -	\$ 2,588,499 	\$ 1,590,699 	\$ 6,347,966 566,227 6,914,193		
2. Incurred Liabilities: Claims Expenses	607,989	4,435,739	938,334	753,432	<u> </u>	- 2,618,761	1,536,294	6,735,495 4,155,055		
Total Liabilities	607,989	4,435,739	938,334	753,432		2,618,761	1,536,294	10,890,549		
3. Underwriting Surplus/(Deficit)	(284,166)	(3,453,310)	(740,503)	477,479		(30,262)	54,406	(3,976,356)		
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries	- 300,021	- 2,963,916	- 788,293		-		62,999	62,999 4,052,230		
Total Adjustments	300,021	2,963,916	788,293				62,999	4,115,229		
5. Gross Operating Surplus/(Deficit)	15,855	(489,394)	47,790	477,479		(30,262)	117,404	138,872		
6. Return of Surplus										
7. Net Current Position/(Deficit)	\$ 15,855	\$ (489,394)	\$ 47,790	\$ 477,479	<u>\$ -</u>	\$ (30,262)	\$ 117,404	\$ 138,872		
Current Year Claims Prior Year Claims	\$ 607,989 605,358	\$ 4,435,739 3,911,425	\$ 938,334 872,424	\$	\$- 180,995	\$ - -	\$	\$ 6,735,495 6,237,945		
Net Change in Claims Liabilities	\$ 2,631	\$ 524,315	\$ 65,910	\$ 85,689	\$ (180,995)	\$ -	\$ -	\$ 497,550		

#### 2015 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

	COVERAGES AND OTHER ACCOUNTS										
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	AGGREGATE STOP	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS			
1. Underwriting Income: Regular Contributions Special Assessment	\$ 206,733 106,672 313,405	\$ 651,492 336,162 987,654	\$ 116,103 59,908 176,011	\$ 1,009,664 520,974 1,530,638	\$ - - -	\$ 2,398,231 	\$ 1,481,904 	\$ 5,864,127 1,023,716 6,887,842			
2. Incurred Liabilities: Claims Expenses	319,173	2,981,984	53,846 	4,047,219	(793,008)	- 2,424,689	- 1,469,005	6,609,214 3,893,694			
Total Liabilities	319,173	2,981,984	53,846	4,047,219	(793,008)	2,424,689	1,469,005	10,502,908			
3. Underwriting Surplus/(Deficit)	(5,768)	(1,994,330)	122,165	(2,516,581)	793,008	(26,458)	12,899	(3,615,066)			
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries	- 560	- 1,908,179	-	- 1,700,475		-	5,851	5,851 3,609,214			
Total Adjustments	560	1,908,179		1,700,475			5,851	3,615,065			
5. Gross Operating Surplus/(Deficit)	(5,208)	(86,151)	122,165	(816,106)	793,008	(26,458)	18,750				
6. Return of Surplus											
7. Net Current Position/(Deficit)	\$ (5,208)	\$ (86,151)	\$ 122,165	\$ (816,106)	\$ 793,008	\$ (26,458)	\$ 18,750	<u>\$ -</u>			
Current Year Claims Prior Year Claims	\$ 319,173 319,173	\$ 2,981,984 2,970,695	\$	\$	\$ (793,008) (732,408)	\$ - -	\$	\$ 6,609,214 6,605,880			
Net Change in Claims Liabilities	\$-	\$ 11,289	<u>\$ -</u>	\$ 52,645	\$ (60,600)	\$ -	\$	\$ 3,334			

# 2014 FUND YEAR OPERATING RESULTS ANALYSIS Year Ended December 31, 2022

			COVERAGES A	AND OTHER ACCOUN	TS		
	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	EXCESS INSURANCE POLICIES	GENERAL AND ADMINISTRATIVE	TOTALS
1. Underwriting Income: Regular Contributions Special Assessment	\$ 74,158 7,199 81,357	\$ 427,589 41,507 469,096	\$ 189,081 18,355 207,436	\$ 712,521 69,166 781,687	\$ 1,557,270  1,557,270	\$ 1,052,290 	\$ 4,012,909 136,226 4,149,135
2. Incurred Liabilities: Claims Expenses	177,255	1,369,792	102,678	117,754	1,538,932	1,005,562	1,767,479 2,544,494
Total Liabilities	177,255	1,369,792	102,678	117,754	1,538,932	1,005,562	4,311,973
3. Underwriting Surplus/(Deficit)	(95,898)	(900,696)	104,757	663,933	18,338	46,728	(162,838)
4. Adjustments: Investment Activity (Realized/Unrealized) Recoveries			-	-		19,977	19,977
Total Adjustments						19,977	19,977
5. Gross Operating Surplus/(Deficit)	(95,898)	(900,696)	104,757	663,933	18,338	66,705	(142,861)
6. Return of Surplus				<u>-</u>		<u>-</u>	
7. Net Current Position/(Deficit)	\$ (95,898)	\$ (900,696)	\$ 104,757	\$ 663,933	\$ 18,338	\$ 66,705	\$ (142,861)
Current Year Claims Prior Year Claims	\$ 177,255 176,562	\$ 1,369,792 1,299,049	\$      102,678 102,657	\$	\$ - -	\$	\$ 1,767,479 1,624,618
Net Change in Claims Liabilities	\$ 693	\$ 70,743	\$ 21	\$ 71,404	\$-	\$-	\$ 142,861

# FUND YEAR CLAIMS ANALYSIS – ALL YEARS COMBINED Year Ended December 31, 2022

	PROPERTY	GENERAL LIABILITY	AUTOMOTIVE	WORKERS' COMPENSATION	CORRIDOR LOSSES	AGG STOP LOSSES	TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$ 7,283,519 411,952 1,915,588	\$ 15,673,514 4,048,895 3,239,872	\$ 1,710,180 751,736 90,633	\$ 10,802,740 2,598,060 1,895,171	\$ - - -	\$ (1,388,249) - -	\$ 34,081,704 7,810,643 7,141,264
Subtotal	9,611,059	22,962,281	2,552,549	15,295,971		(1,388,249)	49,033,611
Less: Recoveries	4,070,827	7,879,387	1,010,776	4,454,157	<u>-</u>	<u> </u>	17,415,148
Subtotal	4,070,827	7,879,387	1,010,776	4,454,157			17,415,148
Claims Expense (Net)	\$ 5,540,232	\$ 15,082,894	\$ 1,541,773	\$ 10,841,814	<u>\$ -</u>	\$ (1,388,249)	\$ 31,618,463

2022 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PROPERTY		GENERAL LIABILITY		AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	410,351 265,233 787,778	\$	22,241 158,626 1,304,402	\$	1,000 202 35,061	\$	221,709 282,195 768,299	\$	655,301 706,256 2,895,540
Subtotal		1,463,362		1,485,269		36,263		1,272,203		4,257,097
Less: Recoveries		2,875								2,875
Subtotal		2,875		-		-		-		2,875
Claims Expense (Net)	\$	1,460,487	\$	1,485,269	\$	36,263	\$	1,272,203	\$	4,254,222

2021 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	P	PROPERTY		GENERAL LIABILITY		AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	4,024,417 136,657 670,530	\$	159,360 781,231 1,110,262	\$	4,692 41,683 29,842	\$	193,378 893,198 653,950	\$	4,381,848 1,852,769 2,464,584	
Subtotal		4,831,605		2,050,853		76,217		1,740,526		8,699,201	
Less: Recoveries		3,612,671								3,612,671	
Subtotal		3,612,671		-						3,612,671	
Claims Expense (Net)	\$	1,218,934	\$	2,050,853	\$	76,217	\$	1,740,526	\$	5,086,530	

2020 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PF	PROPERTY		GENERAL LIABILITY		AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$	374,632 1,700 258,220	\$	1,483,655 820,164 427,561	\$	97,561 449,162 11,492	\$	2,254,400 812,010 251,836	\$	4,210,248 2,083,035 949,109
Subtotal		634,552		2,731,380		558,215	. <u></u>	3,318,246		7,242,392
Less: Recoveries		1,000		823,943		-		2,012,132		2,837,075
Subtotal		1,000		823,943		-		2,012,132		2,837,075
Claims Expense (Net)	\$	633,552	\$	1,907,437	\$	558,215	\$	1,306,114	\$	4,405,317

2019 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PR	OPERTY	GENERAL LIABILITY	AUT	OMOTIVE	ORKERS'	 TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$	368,834 7,466 124,357	\$ 1,871,149 1,192,909 205,910	\$	2,655 144,578 5,534	\$ 1,526,076 341,066 121,283	\$ 3,768,714 1,686,019 457,084
Subtotal		500,657	 3,269,969		152,767	 1,988,425	 5,911,817
Less: Recoveries			 845,000			 741,551	 1,586,551
Subtotal		-	 845,000		-	 741,551	 1,586,551
Claims Expense (Net)	\$	500,657	\$ 2,424,969	\$	152,767	\$ 1,246,874	\$ 4,325,266

2018 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PROPERTY		GENERAL LIABILITY		AUTOMOTIVE		ORKERS' PENSATION	 TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$	431,891 897 53,215	\$ 1,334,390 696,619 88,114	\$	536,045 - 2,368	\$	275,903 185,553 51,900	\$ 2,578,229 883,069 195,597
Subtotal		486,004	 2,119,123		538,413		513,355	 3,656,895
Less: Recoveries		1,209	 511,816		222,483			 735,508
Subtotal		1,209	 511,816		222,483			 735,508
Claims Expense (Net)	\$	484,795	\$ 1,607,307	\$	315,930	\$	513,355	\$ 2,921,387

#### 2017 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PF	ROPERTY	GENERAL LIABILITY		-		WORKERS' COMPENSATION		AGG STOP LOSSES		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	590,463 - -	\$	2,146,637 371,535 -	\$	19,698 76,120 -	\$	1,544,811 - -	\$ (595,241) - -	\$	3,706,368 447,655 -	
Subtotal		590,463		2,518,172		95,818		1,544,811	 (595,241)		4,154,023	
Less: Recoveries		152,491		826,533					 		979,024	
Subtotal		152,491		826,533		-			 		979,024	
Claims Expense (Net)	\$	437,972	\$	1,691,639	\$	95,818	\$	1,544,811	\$ (595,241)	\$	3,174,999	

2016 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PR	OPERTY	GENERAL LIABILITY		AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS	
Claims Incurred Case Reserves IBNR Reserves	\$	593,344 - 14,645	\$	4,395,501 - 40,238	\$	895,847 39,993 2,494	\$	636,477 70,485 46,471	\$	6,521,169 110,478 103,848
Subtotal		607,989		4,435,739		938,334		753,432		6,735,495
Less: Recoveries		300,021		2,963,916		788,293		<u> </u>		4,052,230
Subtotal		300,021		2,963,916		788,293		-		4,052,230
Claims Expense (Net)	\$	307,968	\$	1,471,823	\$	150,041	\$	753,432	\$	2,683,265

#### 2015 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PR	OPERTY		GENERAL LIABILITY		-		AUTOMOTIVE		WORKERS' COMPENSATION		AGG STOP LOSSES		TOTALS
Claims Incurred Case Reserves IBNR Reserves	\$	319,173 - -	\$	2,981,984 - -	\$	53,846 - -	\$	4,047,219 - -	\$	(793,008) - -	\$	6,609,214 - -		
Subtotal		319,173		2,981,984		53,846		4,047,219		(793,008)		6,609,214		
Less: Recoveries		560		1,908,179		-		1,700,474				3,609,213		
Subtotal		560		1,908,179		-		1,700,474				3,609,213		
Claims Expense (Net)	\$	318,613	\$	1,073,805	\$	53,846	\$	2,346,744	\$	(793,008)	\$	3,000,000		

2014 FUND YEAR CLAIMS ANALYSIS Year Ended December 31, 2022

	PF	OPERTY	GENERAL LIABILITY		AUTOMOTIVE		WORKERS' COMPENSATION		TOTALS		
Claims Incurred Case Reserves IBNR Reserves	\$	170,413 - 6,842	\$	1,278,596 27,811 63,385	\$	98,836 - 3,842	\$	102,768 13,553 1,433	\$	1,650,613 41,364 75,502	
Subtotal		177,255		1,369,792		102,678		117,754		1,767,479	
Less: Recoveries						-					
Subtotal				-		-				-	
Claims Expense (Net)	\$	177,255	\$	1,369,792	\$	102,678	\$	117,754	\$	1,767,479	

#### 2022 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2022 Year Ended December 31, 2022

Excess Insurance Premiums	\$ 5,751,807
Subtotal Excess Insurance	5,751,807
Administrative Expenses:	
Legal	10,355
Treasurer	6,000
Other:	
Auditor	19,000
Administrative Consultant	543,925
Safety Director	45,374
Underwriting Manager	187,571
Non-Contract Professional Services	20,860
Claims Administration	617,040
Actuary	54,275
Risk Management	832,101
Subtotal Administrative Expenses	2,336,502
Total Expenses	\$ 8,088,309

2021 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2021 Year Ended December 31, 2022	Schedule C-2		
Excess Insurance:			
Excess Insurance Premiums	\$ 4,165,572		
Subtotal Excess Insurance	4,165,572		
Administrative Expenses:			
Legal	6,705		
Treasurer	6,000		
Other:			
Auditor	16,670		
Administrative Consultant	441,442		
Safety Director	54,508		
Underwriting Manager	156,638		
Non-Contract Professional Services	22,814		
Claims Administration	556,962		
Actuary	26,400		
Risk Management	730,590		
Subtotal Administrative Expenses	2,018,730		
Total Expenses	\$ 6,184,302		

2020 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2021	
Year Ended December 31, 2022	

Excess Insurance: Excess Insurance Premiums	\$ 3,470,188
Subtotal Excess Insurance	3,470,188
Administrative Expenses:	
Legal	12,712
Treasurer	6,000
Other:	
Auditor	16,670
Administrative Consultant	441,896
Safety Director	53,091
Underwriting Manager	153,567
Non-Contract Professional Services	41,255
Claims Administration	539,380
Actuary	8,800
Risk Management	775,732
Subtotal Administrative Expenses	2,049,102
Total Expenses	\$ 5,519,290

2019 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2019	
Year Ended December 31, 2022	

Excess Insurance:	
Excess Insurance Premiums	\$ 3,447,031
Subtotal Excess Insurance	3,447,031
Administrative Expenses:	
Legal	17,293
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	405,422
Safety Director	53,563
Underwriting Manager	140,892
Non-Contract Professional Services	39,428
Claims Administration	505,164
Actuary	22,800
Risk Management	665,584
Subtotal Administrative Expenses	1,873,146
Total Expenses	\$ 5,320,177

2018 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2018	
Year Ended December 31, 2022	

Excess Insurance: Excess Insurance Premiums	\$ 3,153,664
Subtotal Excess Insurance	3,153,664
Administrative Expenses:	
Legal	10,956
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	383,170
Safety Director	39,785
Underwriting Manager	133,159
Non-Contract Professional Services	34,421
Claims Administration	420,958
Actuary	18,600
Risk Management	643,561
Subtotal Administrative Expenses	1,707,610
Total Expenses	\$ 4,861,274

2017 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2017 Year Ended December 31, 2022	Schedule C-6	
Excess Insurance: Excess Insurance Premiums	\$ 2,797,380	

Subtotal Excess Insurance	2,797,380
Administrative Expenses:	
Legal	10,524
Treasurer	6,000
Other:	
Auditor	17,000
Administrative Consultant	375,812
Safety Director	31,386
Underwriting Manager	130,601
Non-Contract Professional Services	26,975
Claims Administration	414,054
Actuary	30,000
Risk Management	644,465
Subtotal Administrative Expenses	1,686,817
Total Expenses	\$ 4,484,197

2016 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2016	
Year Ended December 31, 2022	

Excess Insurance:	
Excess Insurance Premiums	\$ 2,618,761
Subtotal Excess Insurance	2,618,761
Administrative Expenses:	
Legal	5,301
Treasurer	5,000
Other:	
Auditor	17,442
Administrative Consultant	343,797
Safety Director	18,991
Underwriting Manager	119,475
Non-Contract Professional Services	29,694
Claims Administration	342,813
Actuary	23,000
Risk Management	630,781
Subtotal Administrative Expenses	1,536,294
Total Expenses	\$ 4,155,055

2015 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2015	
Year Ended December 31, 2022	

Excess Insurance:	
Excess Insurance Premiums	\$ 2,424,689
Subtotal Excess Insurance	2,424,689
Administrative Expenses:	
Legal	5,394
Treasurer	5,000
Other:	
Auditor	17,442
Administrative Consultant	321,490
Safety Director	148,415
Underwriting Manager	111,723
Non-Contract Professional Services	27,997
Claims Administration	367,523
Actuary	25,750
Risk Management	438,271
Subtotal Administrative Expenses	1,469,005
Total Expenses	\$ 3,893,694

2014 FUND YEAR EXPENSE ANALYSIS – REPORT YEAR 2014	
Year Ended December 31, 2022	

Excess Insurance: Excess Insurance Premiums	\$ 1,538,932
Subtotal Excess Insurance	1,538,932
Administrative Expenses:	
Legal	10,277
Treasurer	5,000
Other:	
Auditor	16,000
Administrative Consultant	224,484
Safety Director	13,484
Underwriting Manager	78,430
Non-Contract Professional Services	11,136
Claims Administration	324,395
Actuary	34,000
Risk Management	288,356
Subtotal Administrative Expenses	1,005,562
Total Expenses	\$ 2,544,494

#### CUMULATIVE OPERATING RESULTSANALYSIS Year Ended December 31, 2022

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Underwriting Income:	
Regular Contributions	\$ 63,572,293
Special Assessments	7,831,039
Total Underwriting Income	71,403,332
Expenses:	
Claims:	
Paid	16,666,556
Case Reserves	7,810,643
IBNR Reserves	7,141,264
Claims - Net	31,618,463
Excess Insurance Premiums	29,368,024
Administrative	15,682,764
Total Expenses	45,050,788
	+0,000,700
Operating Loss	(5,265,919)
Investment Activity (Realized/Unrealized)	334,987
Total Non-Operating Income	334,987
	<u>,</u>
Net Loss	(4,930,932)
Cumulative Net Position - December 31, 2022	\$ (4,930,932)

#### PROGRAM SUMMARY – FUND YEAR 2022 Year Ended December 31, 2022

#### Workers' Employment Practices Liability Compensation Liability Automobile Property Limits 15,500,000 \$ 350,000,000 \$ 15,500,000 \$ 15,500,000 Statutory \$ per occurrence per occurrence Fund Retention Specific Aggregate: \$ 100,000 \$ 500,000 \$ 500,000 \$ 750,000 \* \$ 500,000 Property Auto Property \$ 100,000 All Lines of Business Stop Loss Aggregate N/A \*\* Number of Participants 8 8 8 8 8

\* Workers' Compensation subject to a \$250,000 specific, \$500,000 in the aggregate Loss Corridor retention

\*\*Excludes WC, Property and APD losses. Only applies to GL, LEL, AL, EPL, POL, and Employee Benefits

Excess Coverage	Insurer	Retention	Limit
Property	Alliant Property Insurance Program	as noted above	\$350,000,000
Auto Phys. Damage	Alliant Property Insurance Program	as noted above	Per Policy Limit
			(\$350MM)
Casualty	Safety National Casualty Co., Allied World Assurance Company, and		
- General Liability	Kinsale Insurance Company	as noted above	\$15,500,000
- Auto Liability			\$15,500,000
- Public Officials Liab.			\$15,500,000
- Employment Prac.			\$15,500,000
- Law Enforce. Liab.			\$15,500,000
- Employee Ben. Liab.			\$15,500,000
Boiler & Machinery	Alliant Property Insurance Program	\$10,000 plus tiers for	\$100,000,000
		larger power and boiler	
		units from \$50,000	
		through \$350,000	
Crime & Bonds	Fidelity & Deposit Co. of Maryland	\$10,000	\$1,000,000
XS Work Comp.	Safety National Casualty Co. and Allied World Assurance Company	\$750,000	Statutory
XS Employers Liability	Safety National Casualty Co. and Allied World Assurance Company	\$500,000	\$13,500,000
Disaster Management Services	Lloyd's of London (Brit Syndicate 2987)	\$0	\$20,000,000
Cyber Liability	Alliant Property Insurance Program	\$25,000-\$100,000	\$4,000,000
Non-Owned Aircraft Liability	Global Aerospace, Inc.	\$0	\$5,000,000
Site Pollution Liability	Allied World Assurance Company	\$25,000	\$3,000,000
Hull & Machinery	Atlantic Specialty Insurance Co.	per schedu	le on file



#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Chairperson and Board of Fund Commissioners of the Public Entity Joint Insurance Fund Woodbridge, New Jersey 07095

We have audited, in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and the audit requirements as prescribed by the State of New Jersey, Department of Community Affairs ("DCA"), and Department of Banking and Insurance ("DOBI"), the financial statements of the Public Entity Joint Insurance Fund (the "Fund"), as of and for the year ended December 31, 2022, and the related notes to financial statements, which comprise the Fund's basic financial statements, and have issued our report thereon dated June 28, 2023. The opinion on the Fund's financial statements was qualified as permitted by the DCA and DOBI, as audit procedures were not extended to the underlying actuarial assumptions for Incurred But Not Reported (IBNR) reserve amounts, as these assumptions are prepared by the Fund's actuary.

#### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Fund's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS* (CONTINUED)

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Fund's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Fund's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mercadien, P.C. Certified Public Accountants

June 28, 2023

SCHEDULE OF CURRENT YEAR FINDINGS AND RECOMMENDATIONS

None reported.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS

None reported.